

THE EMERGING U.S. METHANE MITIGATION INDUSTRY

Datu Research October 2014



This research was prepared on behalf of Environmental Defense Fund: <u>http://www.edf.org</u>

Datu Research provides economic analysis to inform strategies to protect natural resources, improve food security, and develop local economies.

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Acknowledgements: The authors are grateful for valuable information and feedback from the many methane mitigation industry representatives who contributed to this research.

Companies and Policy Views: Inclusion of company names in this report does not imply a position on federal or state policies regarding methane emissions.

None of the opinions or comments expressed in this study are endorsed by the companies mentioned or individuals interviewed. Errors of fact or interpretation remain exclusively with the authors. We welcome comments and suggestions.

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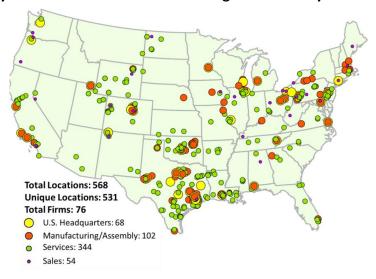
Executive Summary

Methane is a powerful greenhouse gas. Over 20 years, each molecule of methane has 84 times the climate change potential of a molecule of carbon dioxide (IPCC 2013). The U.S. oil and natural gas system, including the production, gathering and processing, transmission, and distribution of natural gas, is the nation's largest industrial source of methane emissions (EPA 2014b). Methane emissions also present an economic challenge for the oil and gas industry. Total methane emissions across the oil and gas sector are estimated to be worth \$1.8 billion.¹ To help the oil and gas industry meet these challenges, dozens of companies from different backgrounds have developed technologies and services to reduce methane emissions. The result is a new and rapidly emerging methane mitigation industry.

Historically, many of the companies highlighted in this report have operated in broader markets as makers of valves or pneumatics or sealing technology. As the importance of controlling methane emissions from oil and natural gas production increases in the United States and internationally, these firms have an opportunity to grow, speak with one voice, and evolve to provide the oil and gas industry further solutions to address methane challenges.

The purpose of this national economic assessment is to identify and exhibit the companies that provide methane mitigation technologies and services. The following is a summary of our findings:

- At least 76 firms manufacture methane mitigation equipment in the U.S and/or offer services
- 59% of methane mitigation firms qualify as small businesses
- Methane mitigation companies provide U.S. jobs in at least 531 locations across 46 states
- The methane mitigation industry employs at least 30 key job types
- The median hourly wage for the industry is \$30.88, compared to \$19.60 for all U.S. jobs



U.S. map of employee locations in the methane mitigation industry²

¹ Per the EPA's 2014 emissions inventory of 7.7m metric tons, multiplied by the 12-month average Henry Hub gas price from August 2013-September 2014 per the EIA of \$4.38/mcf.

² Visit <u>www.edf.org\methanejobs</u> to explore an interactive map with the location and distribution of methane mitigation industry firms.

Introduction

Methane is a powerful greenhouse gas. Over 20 years, each molecule of methane has 84 times the climate change potential of a molecule of carbon dioxide (IPCC 2013). The U.S. natural gas system, including the production, gathering and processing, transmission, and distribution of gas, is the nation's largest industrial source of methane emissions (EPA 2014b). Methane, the primary component of unburned natural gas, can emanate from a variety of sources along the natural gas supply chain, including equipment designed to release methane as a matter of mechanical operation (i.e. venting) and from unintended leaks throughout the system (i.e. fugitives).

The Environmental Protection Agency (EPA) estimates 29% of all industrial U.S. methane emissions can be linked to oil and natural gas production (EPA 2014b). While the US natural gas system is already a significant source of emissions, there is potential for emissions to grow. The U.S. Energy Information Agency (EIA) forecasts U.S. production of natural gas to grow significantly in coming years, rising 56% from 2012-2040 (EIA 2014). ICF International expects emissions to rise 5% by 2018 (ICF International, 2014).

Methane emissions also present an economic challenge for the industry. Scientific studies have found a range of emission rates showing that 1-10% of U.S. natural gas is lost to the atmosphere before reaching the end consumer (Allen 2014), costing the oil and gas industry billions of dollars every year in lost revenue (ICF International 2014). Findings ways to reduce this loss presents an opportunity for the oil and gas industry and the firms that manufacture and provide methane mitigation technologies and services.

At least two recent reports have identified proven technologies and services that can greatly reduce methane emissions, and in some cases, increase profits for oil and gas companies (ICF International 2014). Some companies in the oil and gas industry have started adopting these technologies. Full industry adoption could result in an estimated 40% reduction in onshore methane emissions, saving the U.S. economy and consumers \$100 million each year (ICF International 2014).

Historically, many of the companies highlighted in this report have operated in broader markets as makers of valves or pneumatics or sealing technology. As the importance of controlling methane emissions from oil and natural gas production increases in the United States and internationally, these firms have an opportunity to grow, speak with one voice, and evolve to provide the oil and gas industry further solutions to address methane challenges.

The purpose of this national economic assessment is to identify and exhibit the companies that provide methane mitigation technologies and services. Our research finds at least 76 firms that manufacture the equipment and/or provide services at over 500 U.S. employee locations. These companies make up an emerging U.S. methane mitigation industry, providing innovative and proven solutions to help the oil and gas industry protect the environment and reduce costs.

<u>Companies and Policy Views:</u> Inclusion of company names in this report does not imply a position on federal or state policies regarding methane emissions.

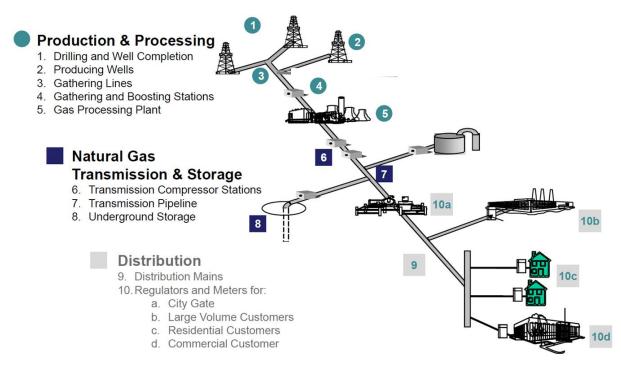
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Methane Emission Reduction Technologies in the Oil and Gas Sector

Methane emissions occur in all segments of the natural gas supply chain, which consists of three stages: production and processing, transmission and storage, and distribution (see Figure 1). Production and processing occurs at or near the site of the well. In this phase, companies drill, build (or "complete") and operate wells to produce natural gas. Once the gas is produced, compressors gather and "boost" it, sending it to plants where it is processed before moving to the next phase. In the transmission and storage phase, a series of compressors move the gas from the well site through pipelines to customers or storage facilities. Distribution occurs in the end market area, where natural gas is delivered to end users of various sizes.

Methane emissions in the supply chain occur in two ways—vented emissions and fugitive emissions. Vented emissions are intentional and occur by product and/or process design. Fugitive emissions are unintentional, primarily in the form of leaks. Both types of emissions occur in all phases of the natural gas supply chain.

Figure 1. Three stages of the natural gas supply chain



Source: (EPA 2014a)

There are many ways to reduce both vented and fugitive methane emissions in all phases of the natural gas supply chain. The major available methane control technologies and services are summarized in Table 1.

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Technology	Supply Chain Segment	Source of Emission
1. Leak Detection Technologies and Services	All	Leaks
2. Rod-Packing and Dry Seal Replacement	All ³	Compressors
3. Low-Emissions Valves	All	Valves
4. Low/No-Bleed Pneumatic Controllers	All	High-bleed pneumatic devices
5. Solar and Electric Pumps	Production & Processing	Pneumatically-driven Pumps
6. Reduced Emissions Completions ("Green Completions")	Production	Well Completions
7. Plunger Lifts & Velocity Tubing	Production	Liquids Unloading
8. Vapor Recovery Units (VRUs)	Production & Processing	Vent lines and storage tanks

Table 1. Methane mitigation technologies: 8 categories

The following section discusses these technologies in greater detail, providing information on the number of firms that manufacture each technology and the number of U.S. employee locations.

1. Leak Detection Technologies and Services

Source of Emission: Fugitive emissions from wells, pipelines, seals, valves	
Number of Tech Firms	10
Number of Tech Employee Locations	33
Number of Service Firms	6
Number of Service Employee Locations	30



³ There are no compressors in the distribution segment. However, many distribution utilities use compressors which technically operate in the transport and storage segment.

Leak Detection Technologies

Leak detection technologies can identify fugitive methane leaks that occur at several points along the natural gas supply chain. Each potential source of emission—wells, pipelines, compressors, valves, or seals—hosts numerous points of potential leakage. Improvements in leak detection technologies enable users to more quickly and precisely locate leaks, allowing oil and gas firms to improve safety and save money from lost product.

The two most commonly used leak detection tools are infrared (IR) cameras and tunable diode lasers. An IR camera is an optical gas imaging technology that uses infrared light to identify methane emissions, which are invisible to the human eye. Because methane emissions absorb infrared light in a particular

wavelength, IR cameras are able to convert methane emissions into a moving image that can be witnessed in real time (EPA 2003). Tunable diode laser absorption spectroscopy (TDLAS) uses a laser beam to measure a specific gas that crosses its path. Like IR cameras, TDLAS cameras identify methane by its particular light absorbing properties. Both technologies can be handheld for conducting routine inspections, or mounted permanently to monitor facilities.

Leak Detection and Repair Contractors

Many oil and gas companies find it cost effective to outsource leak detection and repair (LDAR) services. LDAR contractors specialize in using leak detection equipment to quickly identify leaks at natural gas production, processing, transmission and distribution facilities. It is estimated that by implementing quarterly LDAR programs, oil and gas companies could reduce methane emissions by up to 60%, for a total of 5.6 Bcf of methane per year (ICF International 2014).



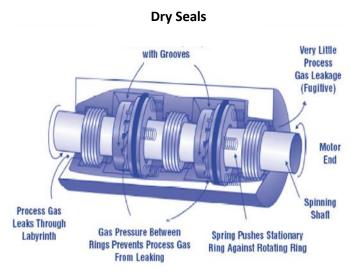
Source: Heath Consultants

2. Rod Packing and Dry Seal Replacement

Source of Emission: Fugitive leaks from compressor seals	
Number of Firms	13
Number of Employee Locations	157

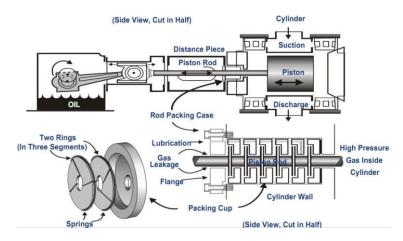
Seals in the compressors used to pressurize and transport natural gas are another source of fugitive methane emissions. Two types of seals are responsible for methane emissions: wet seals used in centrifugal compressors, and rod packing seals used in reciprocating compressors.

Wet seals in centrifugal compressors use oil or another liquid to prevent leakage. Over time, the liquid absorbs considerable quantities of gas, which are then vented into the atmosphere. Wet seals can leak up to 200 standard cubic feet per minute (scfm), costing firms hundreds of thousands of dollars per year (EPA 2006b). To avoid these emissions and save money, oil and gas companies can replace wet seals with dry seals, which use mechanical sealing technologies to eliminate the need for liquid. Replacing wet seals with dry seals can pay for itself in as little as eleven months (EPA 2006b).



Rod Packing Seals

Rod packing seals surround the piston rods in reciprocating compressors and prevent gas from escaping. Over time,



these seals become worn from use and begin to leak methane. Oil and gas companies can reduce these emissions and save money by replacing rod packing seals on a regular schedule. Worn rod packing seals can leak up to 900 scfm, costing firms hundreds of thousands of dollars a year (EPA 2006c).

3. Low-Emission Valves

Source of Emission: Fugitive emissions from wells, compressors and pipelines	
Number of Firms	6
Number of Employee Locations	65

When the pressure of natural gas surges to unsafe levels, pressure release valves (PRV) open to vent excess gas. PRVs are used in many parts of the natural gas supply chain, including wells, compressors and pipelines. Over time, the valve seat—where the valve rests when not open—wears down and/or becomes clogged with debris and begins to leak gas. Oil and gas companies could reduce these emissions and save money by implementing a regular PRV screening and replacement program, and

replace old PSVs with EPA-certified low-leaking valves, guaranteed to leak less than 100 ppm for five years (Boyson 2012).

Fugitive methane leaks from PRVs can be substantial, costing oil and gas companies hundreds of thousands of dollars. A single PRV can leak over 35,000 Mcf/year⁴, a value of nearly \$110,000 at \$3/Mcf (EPA 2011a). The losses compound quickly with additional faulty PRVs. In a recent EPA test program, one oil and gas company identified a faulty PRV rate of 25% during a single inspection (EPA 2011a).



4. Low/No-bleed Pneumatic Devices

Source of Emission: Vented emissions from high-bleed pneumatic devices	
Number of Controller Firms	11
Number of Controller Employee Locations	71

A pneumatic device is any apparatus that uses energy from pressurized gas to operate mechanical devices. In the natural gas supply chain, where in many places electricity is not available, pneumatic devices use pressurized natural gas to maintain a process condition, such as temperature, liquid level, or gas flow and pressure. The two pneumatic devices relevant to natural gas supply are pneumatic controllers and pneumatic pumps.

Pneumatic controllers, such as regulators, controllers, and valve actuators, vent gas continuously or intermittently to modulate a process control device. Pneumatic controllers, categorized by level of gas they vent or "bleed," include high-bleed devices (>6 scf/hr)⁵ and low-bleed devices (<6 scf/hr) (ICF International 2014). In facilities with electricity, pneumatic controllers can be configured to run on compressed instrument air rather than the natural gas line, making them no-bleed devices.

Low-bleed pneumatic controller



Source: Wellmark

⁴ Mcf=1,000 cubic feet

⁵ Scf/hr = standard cubic feet per hour

Oil and gas companies can reduce methane emissions significantly by replacing high-bleed devices with low or no-bleed devices. According to the 2014 ICF report, in the production segment, low-bleed devices account for nearly half of the emissions reductions thought to be possible (ICF International 2014).

5. Solar and Electric Pumps

Source of Emission: Vented emissions from pneumatic pumps	
Number of Pump Firms	8
Number of Pump Employee Locations	25

Two types of pneumatic pumps—chemical injection pumps and glycol pumps—are sources of vented methane emissions. Chemical injection pumps are used to maintain gas wells by injecting methanol and other chemicals. In sites without access to electricity, the injection pumps are pneumatically-driven, powered with the pressure of natural gas. Once the gas pressure finishes driving the pump, it is released into the atmosphere. Oil and gas companies could prevent up to 4.8 billion cubic feet per year (Bcf/yr) in methane emissions by replacing pneumatic injection pumps with solar powered pumps (ICF International 2014).

Pneumatically-driven glycol pumps are used at well sites or collection points to remove liquids. Solar-powered pumps are not strong enough to provide a replacement for glycol pumps. However, replacing pneumatically-driven glycol pumps with electric pumps at

Solar-powered pump



Electric glycol pump



sites with stable electricity can prevent substantial quantities of methane emissions, making this the most profitable methane control measure in ICF's 2014 report, with a potential savings of \$4.05 per Mcf (ICF International 2014).

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6. Reduced Emissions Completions ("Green Completions")

Source of Emission: Vented emissions from wells	
Number of Firms	3
Number of Employee Locations	74

To hydraulically facture a well, natural gas companies drill into the ground to areas where gas is trapped between layers of shale rock or other tight geological formations. They then inject large amounts of highly-pressurized liquids and propellant to fracture the shale rock and release the gas. Before routine production can begin, excess fracturing fluid and produced water must be removed from the well. During this process, a significant quantity of methane escapes into the atmosphere. Firms started using reduced emissions completions (REC)—also called green completions—to capture natural gas during the completion stage. REC equipment is brought to the well to separate the gas and send it to the sales line where it can be sent to market. A recent study from University of Texas showed that using RECs can reduce emissions from completions by 99% (Allen et al. 2013). Once the completion is finished, the REC equipment is removed, and the well is connected directly to the sales line (EPA 2011b). Instead of purchasing their own equipment, many oil and gas companies prefer to hire third-party operators to assist with a completion (EPA 2011b).

Under the New Source Performance Standards, RECs are required for new gas wells. However, they are not required for hydraulically fractured oil wells that may also emit methane during the completion stage (EPA 2011c).



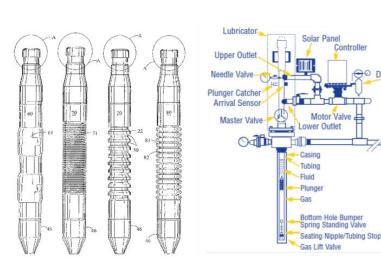
Source: (COGCS 2008)

7. Liquids Unloading: Plunger Lifts and Velocity Tubing

Source of Emission: Vented emissions from wells	
Number of Firms	18
Number of Employee Locations	183

Plunger lifts and velocity tubing are used increase efficiency in older wells, but have the added benefit of reducing methane emissions. After a year or two of operation, accumulating liquids in the well shaft can impede a well's productivity. The most common way to remove these liquids,

called a "blowdown," is to simply open the well, allowing the gas under pressure to push the liquids out. Blowdowns often release substantial guantities of methane into the atmosphere, emissions that can be greatly reduced by two technologies: plunger lifts and velocity tubing.





Controller

Motor Valve

ottom Hole Bumpe

O Drip Pot

FLOW

Plunger Lifts

A plunger lift is an automated device attached to the surface of a well, designed to restore productivity by removing accumulated liquids. On

scheduled intervals, the plunger lift drops a long cylinder into the well to separate the liquids from gas, letting the liquids rise while the gas accumulates and builds pressure below. Once sufficient liquid has been gathered above the cylinder, gas pressure lifts the device lifts it to the surface where the liquid is removed and gas is diverted into the sales line.

Source: (EPA 2006b)

By increasing well productivity and reducing emissions, plunger lifts are cost-effective. On average, plunger lifts save 18,250 Mcf of gas each year per well, valued at up to \$127,750 (EPA 2006d).

Velocity Tubing

Also known as velocity strings, velocity tubing provides another means to increase well productivity while reducing methane emissions. Essentially a long, coiled tube, usually 1"-3 1/2" in diameter, velocity tubing is inserted into the well to reduce the well's diameter (Koperna Jr. 2004). As the well's diameter is reduced, the velocity of produced gas increases, pushing the liquids up and out of the well without releasing methane (EPA 2011d).

Velocity Tubing



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8. Vapor Recovery Units

Source of Emission: Vented emissions from oil storage tanks; Equipment vent lines	
Number of Firms	10
Number of Employee Locations	29

Vapor recovery units (VRUs) are used to collect gas vapors from crude oil and natural gas storage tanks. During periods when crude oil and natural gas are stored, waiting for available pipeline or trucking for transport, methane vaporizes and collects in the space between the liquid and the top of the tank. These emissions are then typically vented or flared. With VRUs, potential emissions are instead captured for on-site generators or compressed into a sales pipeline. VRUs can thus save individual oil and gas companies hundreds of thousands of dollars each year (EPA 2006a). One constraint in using VRUs is they require electricity, which is not available at all storage sites. Low production volumes at certain well sites may also make their use uneconomical.



Source: Tescorp

Company Profiles

John Crane

Sealing devices play a vital role in a wide array of industries when transporting or processing oil, gasses, chemicals and other fluids. In the oil and gas industry, mechanical seals can help reduce fugitive emissions of methane.

Founded as the Crane Packing Company in 1917, John Crane has researched and developed sealing solutions, including the design of the first ever automotive mechanical seal and the introduction of the

Type 28 non-contacting, gas-lubricated seal.

Approaching its 100th year in the industry, the company continues to engineer and manufacture products for a global customer base of energy service providers and other major process industries. John Crane currently offers a range of mechanical seals Company Quick Facts Headquarters: Chicago, IL Founded: 1917 Total Employees: 6,900 worldwide; 2,000 U.S. Number of locations: 43 U.S. locations Website: www.johncrane.com

and sealing support systems, bearings, power transmission couplings, filtration systems and artificial lift equipment. In the US, John Crane is a market leader in manufacturing mechanical seals that can help reduce fugitive emissions from vital applications.



different countries worldwide.

John Crane's engineering department continues to develop solutions to meet their customers' growing processing demands, while reducing their environmental impact and improving efficiency. In March 2014, John Crane was awarded both a U.S. and a European patent for its gas seal monitoring technology, which will further

John Crane has 6,900 employees worldwide – about 2,000 based in the United States – and global revenues in excess of \$1.5 billion in 2013. Headquartered in Chicago, IL, John Crane has manufacturing and service facilities across the United States, including locations in Morton Grove, IL, Swedesboro, NJ, Grafton, WI, Baton Rouge, LA, Tulsa, OK, Cerritos, CA, and Pasadena, TX. Beyond the U.S., John Crane has more than 230 locations in over 50



improve product performance and lifespan and continue to reduce emissions from oil and gas operations.

Heath Consultants Incorporated

Texas-based Heath Consultants Incorporated has more than 80 years of experience providing solutions to address methane leaks from the natural gas industry. Since its inception in 1933, the company has grown from a small consulting firm to a national leader in methane detection.

Founded by Milton Heath, Sr., the company started out providing vegetation surveys that could help

locate natural gas leaks. The company made its first major expansion when it started developing a product line of methane detection systems to meet evolving demand from a variety of gas suppliers. The company now designs, manufactures and sells sophisticated technologies to identify fugitive methane emissions, such as the Remote Methane Leak Detector (RMLD-IS[°]), which uses tunable diode laser spectroscopy to find leaks. Capable of detecting leaks up to 100 feet away, the RMLD-IS[°] saves time for field technicians inspecting and servicing natural gas pipelines. Other tools, like the Hi Flow Sampler[™], measure natural gas concentrations to calculate leak rates, allowing operators to determine the quantity of methane being leaked from natural gas facilities.

The company expanded again when it developed Heath's Services Business Unit, providing a range of leak detection services to

Company Quick Facts Headquarters: Houston, TX (~100 employees) Founded: 1933 Total Employees: >1,200 Number of locations: 32 Website: www.heathus.com



upstream, midstream, and downstream oil and gas companies. Heath technicians stationed around the country conduct leak field audits for clients using mobile, aerial, and portable methane detection technologies. Heath also provides industry training programs to help oil and gas companies screen and quantify methane emissions so they can comply with

federal regulations. These training programs have helped companies improve safety and manage lost and unaccounted for gas.

Now in its third generation as a family-owned company, headed by Carolyn Heath Haag, Heath employs more than 1,200 workers and has annual revenues exceeding \$100 million. The organization recently expanded its operations with a new 20,000 square foot manufacturing facility site in Texas and the creation of a new sales division focused on upstream and midstream customers. The latest expansion allows Heath to continue to help the oil and gas industry mitigate methane emissions.

Heath has experienced significant growth in recent years due to an increase in U.S. natural gas production and a trend among some oil and gas companies giving higher priority to methane detection and capture. A full-service company with the adaptability to keep pace with shifting customer needs, Heath Consultants Incorporated is well poised for continued growth.

Tescorp

Small business has long played an essential role in building Oklahoma's energy industry—first as a state with deep roots in oil production, and now as the state develops its abundant natural gas reserves. Tulsa-based Tescorp is a small yet well-established firm with over 25 years of experience manufacturing innovative technologies to safely and efficiently transfer hydrocarbons and industrial gases from oil and gas production.

Vince Thomas founded Tescorp in 1987 to help oil and gas producers recover costs by using specially designed gas capture equipment to reduce leakage during routine operations in and around well sites. One of the company's most important products is the Vapor Recovery Unit (VRU). VRUs safely capture, handle, and store valuable gasses like methane that escape into the air during oil and gas production. In recent years, VRUs have gained more prominence in response to a greater focus on measures to reduce Volatile Organic Compounds (VOCs), a co-pollutant with methane from natural gas production that contributes to ozone formation.

Tescorp's success in Oklahoma and other major oil-andgas producing states is largely attributed to the company's ability to customize its products. Tescorp designs each device and service plan specifically to meet the operator's needs. Whether the operator wants to collect VOCs, methane or other industrial gasses, Tescorp's custom-built systems allow the operator to overcome challenges and improve efficiency. By working with companies to develop unique gas recovery devices, Tescorp also helps operators



comply with regulations and avoid shut downs that could result in millions of dollars in lost revenue.

"Tescorp is known for engineering solutions where off-the-shelf products will not work," according to

Company Quick Facts Headquarters: Tulsa, OK Founded: 1987 Total Employees: 32 Number of locations: 3 http://www.tescorp.com/ Justin Little, Engineer. "It's why the company has had the opportunity to design machines that capture some of the most dangerous emissions. Our customers rely on us for delivering the reliable and safe solutions they need, when they need it."

In addition to VRUs, Tescorp also provides engineering solutions to capture emissions from oil and gas stock tanks, gas processing separators, compressors and valves.

Tescorp has achieved significant growth in the emerging methane mitigation industry. Today, Tescorp is a multi-million dollar company that employs engineers, drafting specialists, welders, electrical and instrumentation technicians, industrial painters, and certified field service operators. With service facilities in Tulsa, OK and Cartersville, Georgia, it is equipped to provide the nation's dynamic energy industry with technologies to effectively reduce oil and gas emissions.

FLIR

Oregon-based FLIR has designed and produced thermal and optical gas imaging systems since 1978. FLIR was the first company to design and build a passive infrared camera for gas detection, and today, these technologies are increasingly used to detect methane leaks from the oil and gas industry.

FLIR's optical gas imaging cameras have identified thousands of small and large fugitive emissions, and the company frequently adapts its technologies to increase effectiveness. FLIR's technologies can adjust device sensitivity to detect smaller leaks, streamline spot surveys, or allow for continuous leak surveying, increasing safety, reducing product loss, and preserving environmental integrity.

FLIR now controls a significant share of the gas imaging market and has become a world leader in the infrared detection industry. A publically traded company listed on the NASDAQ, FLIR oversees manufacturing and service facilities in more than 60 countries and last year generated revenue of more than \$1.5 billion.

While the company has a global presence and employs more than 2,800 professionals worldwide, FLIR continues to design and manufacture all of its critical systems components in-house, with manufacturing plants in California, Massachusetts and Oregon. The company also has service locations in California and New Hampshire. These manufacturing and service locations provide jobs to more than 1,600 U.S. engineers, field technicians, consultants, service operators and optical gas specialists.



In its 30-plus years of experience, FLIR has been refining infrared camera technology. As the oil and gas industry further prioritizes methane detection and capture, the market for optical gas imaging technologies will likely expand. Further technology improvements can be expected, along with reductions in costs, creating an even greater impact on reducing methane emissions.

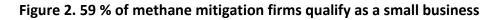
Company Quick Facts Headquarters: Wilsonville, OR Founded: 1978 Total Employees: >1,650 in USA (~2,800 worldwide) Number of locations: 3 http://www.flir.com/US/

As the industry evolves, and demand increases for thermal imaging products, FLIR will to continue invest in trained specialists and product development to meet client specifications and demands.

Size of Firms: Small Businesses Drive Methane Mitigation Industry

We identified 76 firms that manufacture technologies or provide services to reduce methane emissions in natural gas production. To construct this list of relevant firms, we first reviewed Environmental Protection Agency (EPA) documents that outline proven technologies to effectively mitigate methane emissions. We then performed a Web-based search of companies and industry associations to identify firms capable of providing relevant solutions. We later called each firm on our list to verify their product lines and capabilities. For a complete list of these firms and their characteristics, see the Appendix on page 38.

Figure 2 shows that the majority of firms identified in the study qualify as small businesses. The U.S. Small Business Association (SBA) provides varying definitions of small businesses, according to the characteristics of a given industry. To qualify as a small business, firms in the petroleum and natural gas extraction industry must have fewer than 500 employees (SBA 2014). According to this criterion, nearly 60% of methane mitigation industry firms qualify as a small business.





Source: Company websites and industry interviews

Figure 3 shows the distribution of firms, according to their number of employees. Of the 76 firms identified in this report, 45 have fewer than 500 employees and qualify as small businesses.

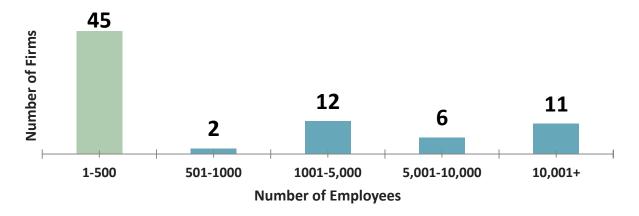


Figure 3. Distribution of firms, by SBA employee guidelines, methane mitigation industry

Source: Company websites and industry interviews

Table 2 provides a better sense of the size of different methane mitigation industry firms, according to their respective technology fields. Generally speaking, manufacturers of valves, pneumatic controllers and vapor recovery units tend to be larger, with employees numbering well over 10,000, and annual sales of more than a billion dollars. Companies in the seals, pneumatic pumps, and leak detection technology fields tend to be relatively smaller, having on average fewer than 10,000 employees.

Table 2. Average size of firm, by technology category, methane mitigation industry

Technology	Average Total Company Employees	Average Total Company Sales (in millions)
Low-emissions Valves	37,802	\$11,091
Pneumatic Controllers	19,221	\$5,900
Vapor Recovery Units	15,716	\$2,778
Reduced Emissions Completions	9,773	\$7,442
Liquids Unloading - Plunger Lifts & Velocity Tubing	6,014	\$2,913
Seals	5,223	\$2,030
Pneumatic Pumps	5,694	\$3,329
Leak Detection Technologies and Services	374	\$105

Source: Company websites and industry interviews

Methane Mitigation and Jobs: Highly-Skilled Jobs are in Demand

In addition to reducing greenhouse gas emissions and reducing product loss for the oil and gas industry, reducing methane emissions has the potential to create jobs. Rather than counting jobs, this following analysis intends to gain an understanding of the scope and nature of employment involved in manufacturing methane mitigation solutions. This section will address jobs in two ways: types of jobs and geographic distribution of jobs.

The firms described in this study represent a large number of occupations, the most important of which are listed in Table 3. The firms also hire for a wide array of job types, including traditional construction and manufacturing jobs, such as engineers, machinists, and equipment operators, as well as jobs in science, sales, software, and finance. Median hourly wages in selected relevant occupations range from \$86.07 per hour for Engineering managers, to \$21.96 for machinists, to \$13.83 for laborers (BLS 2014).

Most industry representatives interviewed for this study emphasized the need for quality mechanical and electrical engineers, technicians, and machinists. Many of these positions, such as mechanical engineers and machine operators, are difficult to fill. In addition to jobs directly linked to manufacturing these technologies, almost every firm employs numerous administrative and accounting positions. Representatives interviewed for this study say these positions are easier to fill.

Occupation	Median Hourly Wage (\$US)
Manufacture and Assembly	
Engineering Managers	\$86.07
Mechanical Engineers	\$67.08
Engineers	\$66.25
Mining and Geological Engineers, Including Mining Safety Engineers	\$53.65
First-Line Supervisors of Mechanics, Installers, and Repairers	\$40.43
Production Workers, All Other	\$33.08
Electro-Mechanical Technicians	\$32.76
Electricians	\$30.88
Electrical and Electronics Repairers, Commercial and Industrial Equipment	\$30.83
Electrical and Electronic Equipment Mechanics, Installers, and Repairers	\$29.71
Plant and System Operators	\$27.91
Installation, Maintenance, and Repair Occupations	\$26.60
Pump Operators, Except Wellhead Pumpers	\$25.38
Gas Compressor and Gas Pumping Station Operators	\$25.01
Service Unit Operators, Oil, Gas, and Mining	\$22.81
Machinists	\$21.96
Extraction Workers	\$20.64
Welders, Cutters, Solderers, and Brazers	\$20.15
Construction Equipment Operators	\$17.87
Laborers and Material Movers, Hand	\$13.83
Laborers and Freight, Stock, and Material Movers, Hand	\$13.83
Other	
Sales Managers	\$67.63
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific	\$47.84
Software Developers and Programmers	\$47.27
Environmental Scientists and Specialists, Including Health	\$46.27
Financial Analysts	\$43.95
Compliance Officers	\$36.45
Accountants and Auditors	\$35.05
Operations Research Analysts	\$32.36
Customer Service Representatives	\$22.21
Order Clerks	\$17.94

Table 3. U.S. median wages of key occupations linked to methane mitigation technologies

Source: (BLS 2014)

Geographic Distribution of Jobs: Widely Distributed Across 46 States

The distribution of jobs involved in methane mitigation technologies and services is robust, with 68 U.S. headquarters distributed across 20 states (see Table 4). Since some headquarter locations also double as manufacturing or service locations, the table only notes the 531 "unique" physical locations. Those 531 employee locations span 46 states, with 102 manufacturing and assembly sites, and nearly 400 service and sales locations.

Table 4. National data on firms in the methane mitigation industry

Number of Unique Locations	531
Number of Firms	76
Number of U.S. Headquarters	68 ⁶
Number of Manufacturing and Assembly Locations	102
Number of Service and Other Locations	398
Number of States with Employee Locations	46
Number of States with Headquarters	20
Number of States with Manufacturing Locations	25
Number of States with Service or Other Locations	43

The heaviest concentrations of firms are clustered in oil and gas-producing states (see Figure 4). Of the 531 total locations nationwide, 313 locations, or 60%, are in the five states of Texas, Oklahoma, Colorado, Pennsylvania, and Louisiana. Similarly, of the 68 U.S. company headquarters, 47 locations, or 68%, are in the five states of Texas, Oklahoma, Ohio, Colorado, and Pennsylvania. The city of Houston alone hosts 16 company headquarters (see Figure 5).

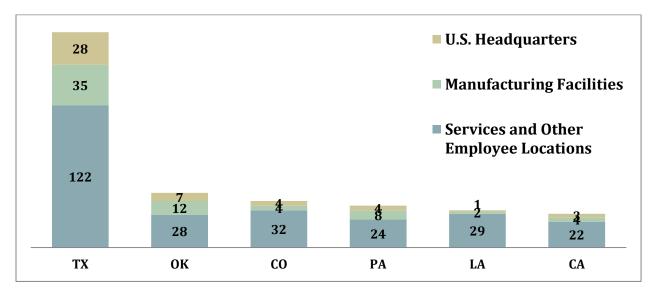


Figure 4. Distribution of firm locations in the U.S. methane mitigation industry, top six states

⁶ Headquarters for eight international firms are located outside the United States. These firms were included in the analysis because they contribute substantially to the U.S. economy and provide U.S. jobs, collectively hosting over 80 U.S. employee locations.

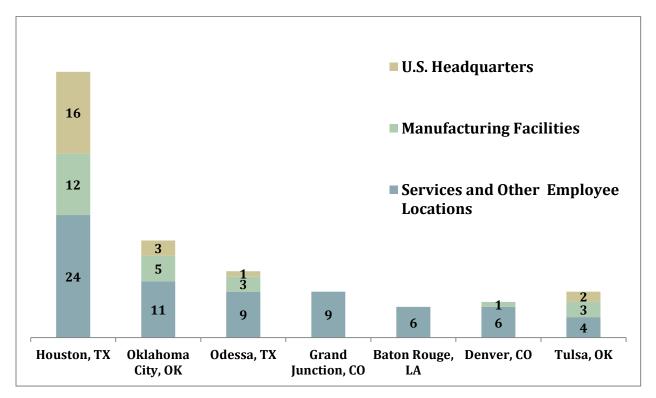


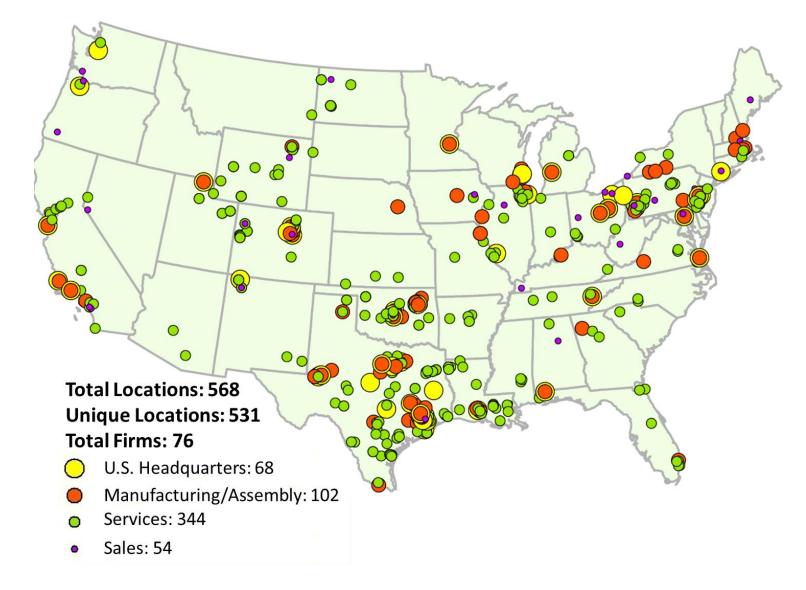
Figure 5. Distribution of firm locations in the U.S. methane mitigation industry, top seven cities

Maps of Methane Mitigation Industry Employee Locations

The following section provides a series of maps, showing the distribution and type of employee locations relevant to methane mitigation technologies. The series begins with a map of employee locations in the United States, followed by maps for the ten states with the highest number of employee locations. With each state map is a corresponding table of firms located in the state. The following key of abbreviations is used to identify the technologies and services each firm provides.

LD	Leak detection technologies & services	S&EP	Solar & electric pumps
RPS	Rod-packing & seal replacement	REC	Reduced-emissions completions
LEV	Low-emissions valves	PL/VT	Plunger lifts/Velocity tubing
РС	Pneumatic controllers	VRU	Vapor recovery units

In cases where clusters of firms are located in the same zip code, multiple firms will appear as one dot, which explains why the number of visible dots is lower than the total locations identified. For a closer look at the location and distribution of methane mitigation industry firms, visit www.edf.org/methanejobs to explore an interactive map of firm locations.



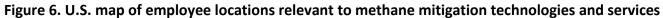
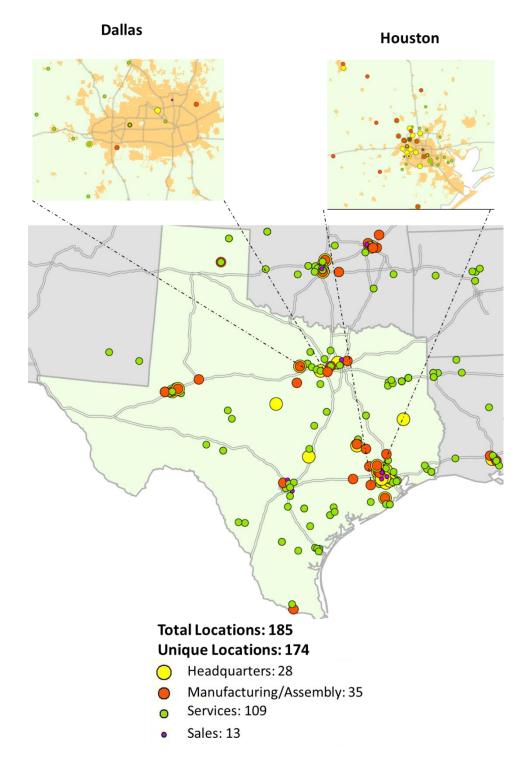


Figure 7. Maps of top 10 states in employee locations relevant to methane mitigation technologies and services

1. Texas



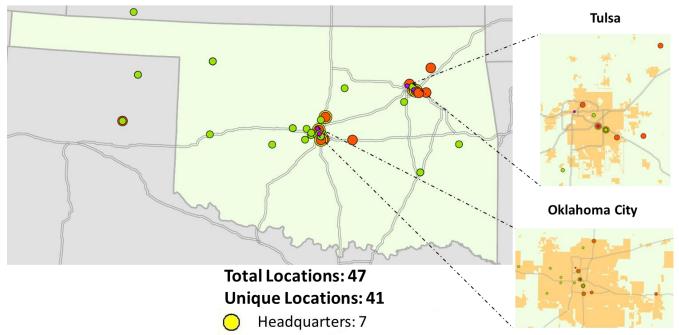
		Number							
Company Name	ΓD	RPS	LEV	PC	S&EP	REC	PL/VT	VRU	of Locations
Cameron									4
Circor Energy, Circor International									1
COMM Engineering USA									1
Cook Compression									3
Dresser-Rand									5
EagleBurgmann									3
Emerson Process Management									1
Enovation Controls LLC									1
Epic Well Service LLC									1
Exterran Holdings									2
FlexEnergy									1
Flogistix, LP									1
Flowserve Corporation									1
FMC Technologies									7
Fracmaster									1
Gardner Denver									3
GE Oil & Gas									2
Grover Corporation									1
Heath Consultants									3
Hoerbiger									5
Hy-bon Engineering Company									3
Integrated Production Service (IPS)									11
John Crane									11
Kimray									3
Leak Finder, Inc									1
Leak Surveys									1
Lufkin Industries	_								8
	-								
Multi Products Company MXROS									1
									1
National Oilwell Varco									12
Norriseal									1
Patriot Artificial Lift, LLC									8
PCS Ferguson - Field Office									12
Pedcor									1
Pentair - Valves & Controls Services Center									3
Petrogas Environmental Systems									1
Production Lift Systems									1
Quincy Compressor Direct									9
Rebellion Photonics									1
Sage Environmental Consulting				L					4
Solar Injection Systems, Inc.									1
Stewart & Stevenson									8
Tenaris									2
TXAM Pumps									7
VisionMonitor Software									1
Weatherford - Artificial Lift Systems									14

LD	Leak detection technologies & services	S&EP	Solar & electric pumps
RPS	Rod-packing & seal replacement	REC	Reduced-emissions completions
LEV	Low-emissions valves	PL/VT	Plunger lifts/Velocity tubing
PC	Pneumatic controllers	VRU	Vapor recovery units

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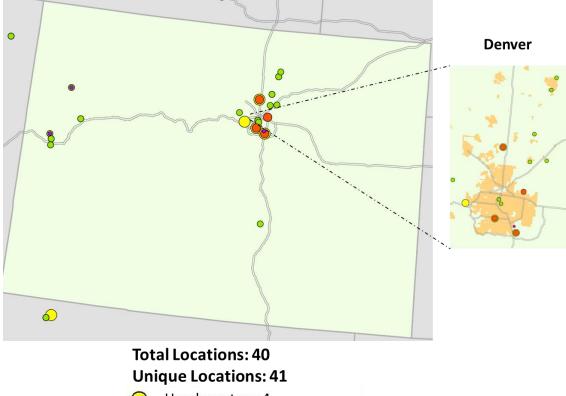
2. Oklahoma



- Manufacturing/Assembly: 12
- Services: 24
- Sales: 4

			Т	echn	ologi	es			Number
Company Name	ΓD	RPS	LEV	PC	S&EP	REC	PL/VT	VRU	of Locations
Circo Energy - KF Valves									1
Cook Compression									2
Dresser-Rand									2
Engineered Concepts LLC (Heath Technologies, LLC)									1
Enovation Controls LLC									1
Exterran Holdings									1
Flogistix, LP									1
FMC Technologies - Completion Service									2
Gardner Denver									2
GE Oil & Gas									2
Hoerbiger									1
Hy-bon Engineering Company									1
IPS - Coiled Tubing									4
John Crane									1
Kimray									1
Lufkin Industries									2
Mclean Plunger Lift Inc.									1
Patriot Artificial Lift, LLC									1
PCS Ferguson - Field Office									3
Tenaris									1
Tescorp									1
TXAM Pumps - field office									2
Weatherford - Artificial Lift Systems									5
WellMark Company, LLC									1
Whirlwind Methane Recovery Systems									1

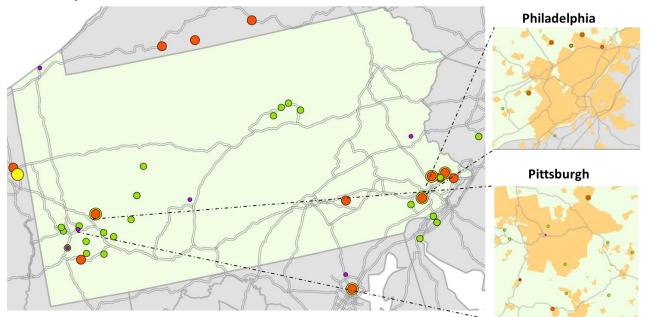
3. Colorado



- Headquarters: 4
- Manufacturing/Assembly: 4
- O Services: 29
- Sales: 3

			Number						
Company Name	ΓD	RPS	LEV	PC	S&EP	REC	PL/VT	VRU	of Locations
Apogee Scientific									1
COMM Engineering USA									1
Cook Compression									2
EagleBurgmann									1
FlexEnergy Leasing									1
FMC Technologies - Completion Service									8
Hy-bon Engineering Company									1
IPS - East Colorado Sales & Services									3
John Crane									1
Leak Finder, Inc									1
Lufkin Industries									3
Multi Products Company									1
Nichols-Given Associates									1
Patriot Artificial Lift, LLC									2
PCS Ferguson									5
Sage Environmental Consulting									1
TXAM Pumps - field office									1
Weatherford - Artificial Lift Systems									1
Well Master Corporation									2

4. Pennsylvania

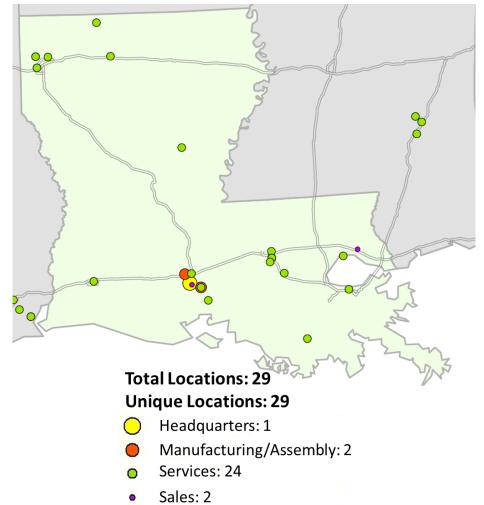


Total Locations: 36 Unique Locations: 32

- Headquarters: 4
- Manufacturing/Assembly: 8
- Services: 19
- Sales: 5

			Т	echno	ologi	es			Number
Company Name	ΓD	RPS	LEV	PC	S&EP	REC	PL/VT	VRU	of Locations
Ametek									3
Bacharach									1
Dearing Compressor and Pump Co.									1
Dresser-Rand									1
FLSmidth									2
FMC Technologies - Completion Service									3
Gardner Denver - Nash									2
Heath Consultants									2
IPS - Coiled Tubing									3
John Crane									1
Kimray									1
Milton Roy									1
Multi Products Company									1
Patriot Artificial Lift, LLC									1
PCS Ferguson - Field Office									2
Pump Solutions Group									1
Sage Environmental Consulting									2
Tenaris									1
TXAM Pumps - field office									1
Weatherford - Artificial Lift Systems									2

5. Louisiana



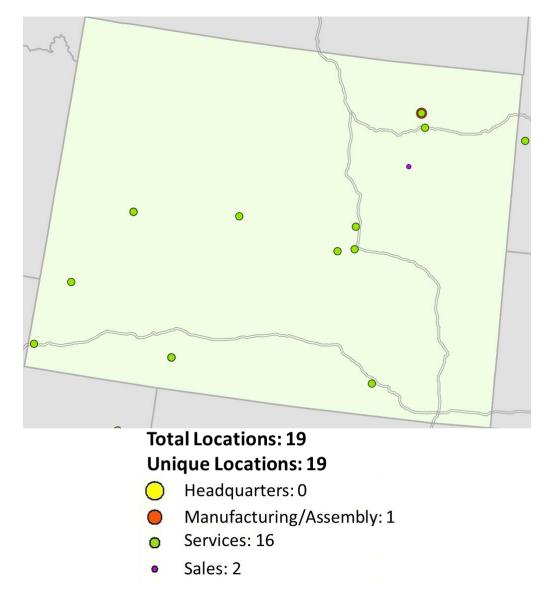
			Т	echn	ologi	es			Number
Company Name	ΓD	RPS	LEV	PC	S&EP	REC	PL/VT	VRU	of Locations
COMM Engineering USA									1
Cook Compression									1
Dresser-Rand									2
EagleBurgmann									1
FMC Technologies - Fluid Control									2
Gardner Denver									1
Hoerbiger									1
IPS - Coiled Tubing									2
John Crane									1
Kimray									2
Lufkin Industries									2
Norriseal									1
PCS Ferguson - Field Office									3
Pentair									1
Sage Environmental Consulting									3
Weatherford - Artificial Lift Systems									5

6. California



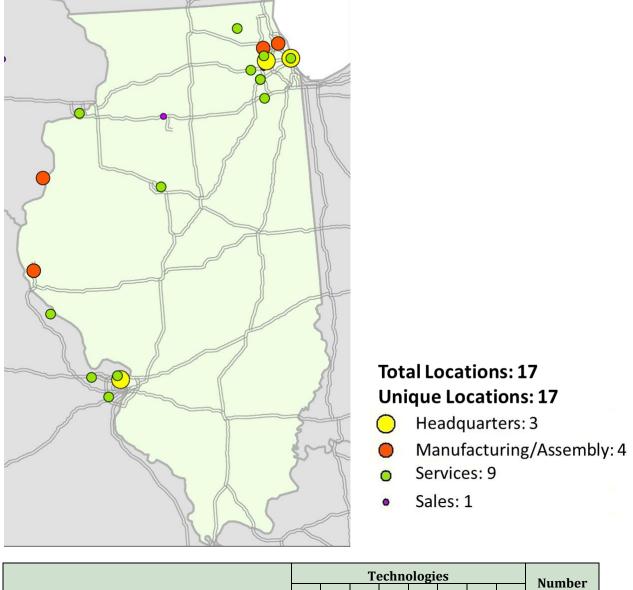
			Number						
Company Name	LD	RPS	LEV	PC	S&EP	REC	PL/VT	VRU	of Locations
AESSEAL									1
Bauer 2									2
BST Lift Systems									1
Cook Compression									1
Dresser-Rand									3
Eagle Burgmann									1
Flex Energy									2
FLIR Systems, Inc.									1
FMC Technologies - Fluid Control									1
Gas Imaging Technology LLC									2
Heath Consultants									1
Hoerbiger									1
John Crane									2
Kimray									1
Leak Finder, Inc									1
Pentair									1
Picarro									1
Quincy Compressor Direct									4

7. Wyoming



			Number						
Company Name	LD	RPS	LEV	PC	S&EP	REC	PL/VT	VRU	of Locations
Flogistix, LP									1
FMC Technologies									3
Hoerbiger									1
IPS - Coiled Tubing									2
Lufkin Industries									1
Multi Products Company									1
Patriot Artificial Lift, LLC									2
PCS Ferguson - Field Office									2
Sage Environmental Consulting									1
TXAM Pumps									1
Weatherford									4

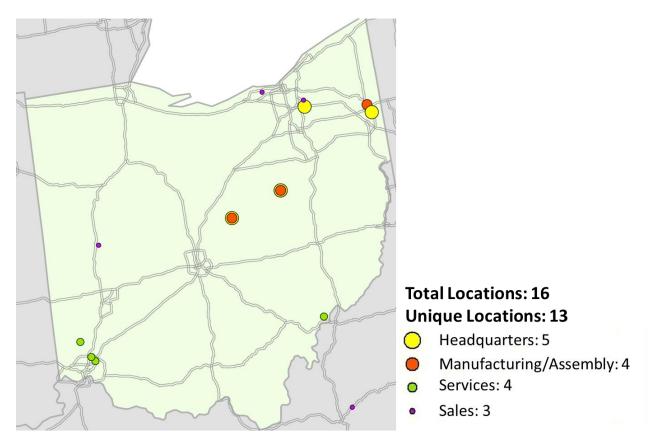
8. Illinois



	Technologies								Number
Company Name	LD	RPS	LEV	PC	S&EP	REC	PL/VT	VRU	of Locations
Dover Corporation									1
Dresser-Rand									1
Gardner Denver									2
GE Oil & Gas									1
Hoerbiger									1
John Crane									4
Pentair									1
Pump Solutions Group									1
Quincy Compressor Direct									4
Sage Environmental Consulting									1

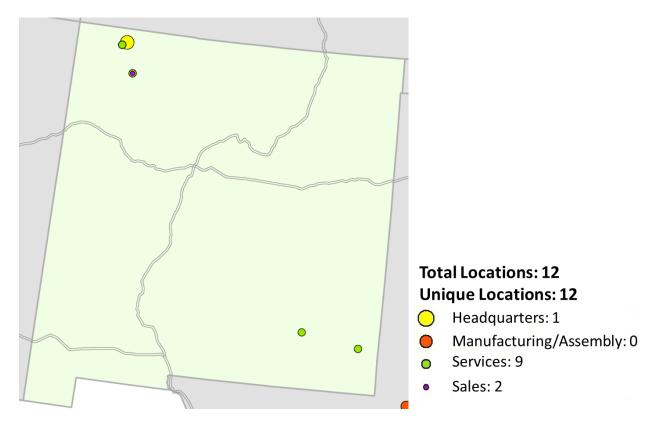
34

9. Ohio



			Number						
Company Name	LD	RPS	LEV	PC	S&EP	REC	TV/J4	VRU	of Locations
Ariel Corporation									1
Dearing Compressor and Pump Co.									2
Dresser-Rand									1
EagleBurgmann									1
Emerson Climate Technologies									1
Gardner Denver									1
Hoerbiger									1
Hy-bon Engineering Company									1
John Crane									1
Leak Finder, Inc									1
Multi Products Company									1
Tech Tool Inc.									1

10. New Mexico



			Number						
Company Name	ΓD	RPS	LEV	PC	S&EP	REC	TV/J4	VRU	of Locations
Engineered Concepts LLC									1
Flogistix, LP									1
FMC Technologies - Completion Service									2
Fracmaster									1
Hy-bon Engineering Company									1
IPS - Optimization & Plunger Lift									1
Lufkin Industries									1
Patriot Artificial Lift, LLC									1
PCS Ferguson - Field Office									1
Weatherford - Artificial Lift Systems									1
Well Master Corporation									1

Conclusion

Methane is a greenhouse gas far more powerful than carbon dioxide. Production of natural gas is the largest industrial source of methane emissions in the United States. As production of natural gas increases in coming years, so will the potential for methane emissions. This presents an environmental challenge for preventing climate change, and an economic challenge for the oil and gas industry.

This report has identified 76 firms, developing nearly a dozen technologies and services that provide proven solutions to help the oil and gas industry overcome the challenges of methane emissions. Collectively, with over 500 employee locations in 46 states, these firms are an emerging methane mitigation industry, capable of saving the oil and gas industry billions of dollars each year. In coming years, as oil and gas companies increase production of natural gas, they can rely on this growing industry to help meet their goals to protect the environment and reduce costs.

Appendix 1: Full set of firm-level data, by state

		Annual Revenues (U	s Mil	lion	s)	Employees		
		<\$38.5	\$			1-500	0	
		\$38.6-\$500	\$\$			501-1000	00	
		\$501-\$1,000	\$\$\$	5		1001-5,000	000	
		\$1,001-\$10,000	\$\$\$	\$\$		5,001-10,000	0000	
		\$10,000+	\$\$\$	\$\$\$		10,001+	00000	
1	Leak dete	ection technologies and serv	rices	5	Sola	r and electric pumps		
2	Seals		6 Re			uced emissions completions		
3	Low-emi	ssions valves	7 Liquids unloading			ids unloadingplung	ger lifts & veloci	ity tubing
4	Pneumat	ic controllers		8	Vapo	or recovery units		

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Alaska			
					0000 \$\$\$\$
Dresser-Rand	2	Services	Kenai	AK	
FMC Technologies - Fluid Control	2, 4, 6	Services	Dead Horse	AK	00000
FMC Technologies - Fluid Control	2, 4, 6	Services	Kenai	AK	\$\$\$\$
	2,4,0				0000 \$\$\$\$
John Crane Pentair - Valves	2	Services	Anchorage	AK	
& Controls Services Center	3	Services	Anchorage	AK	00000 \$\$\$\$
Weatherford - Artificial Lift Systems	6,7	Services	Anchorage	AK	0000 \$\$\$\$\$
		Alabama			
					0000 \$\$\$\$
Gardner Denver	2	Sales	Trussville	AL	
John Crane	2	Services	Decatur	AL	0000 \$\$\$\$
John Crane	2	Services	Mobile	AL	
Quincy Compressor LLC	2	HQ & Manufacturing	Bay Minette	AL	0 \$\$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Arkansas			
Fracmaster	6,7	Services	Quitman	AR	O \$
IPS	7	Services	Paris	AR	000
IPS	7	Services	Damascus	AR	\$\$\$\$
Patriot Artificial Lift, LLC	7	Services	Conway	AR	0 \$
PCS Ferguson - Field Office	7	Services	Conway	AR	OO \$\$
TXAM Pumps - field office	5	Services	Guy	AR	0 \$
		Arizona			
Heath Consultants	1	Services	Tucson	AZ	000 \$\$\$
John Crane	2	Services	Phoenix	AZ	0000 \$\$\$\$
		California			
AESSEAL	2	Sales	Los Alamitos	CA	000 \$\$
Bauer 2	2	Services	Livermore	CA	00
Bauer 2	2	Services	Yorba Linda	CA	\$
BST Lift Systems	7	HQ & Manufacturing	Ventura	CA	0 \$
Cook Compression	1,2	Manufacturing/Assembly	Santa Fe Springs	CA	00 \$
Dresser-Rand	2	Services	Chula Vista	CA	0000
Dresser-Rand	2	Services	Concord	СА	\$\$\$\$
Dresser-Rand	2	Services	Rancho Domingo	СА	
EagleBurgmann	2	Services	Benicia	CA	O \$\$
FlexEnergy	2	Sales	Irvine	CA	0
FlexEnergy	2	Sales	Mission Viejo	CA	\$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
Nume		California (cont'd		State	Linployees
FLIR Systems,			l j		
Inc CVS World HQ	1	Sales	Goleta	CA	000 \$\$\$\$
FMC Technologies - Fluid Control	2,4,6	Services	Bakersfield	CA	00000 \$\$\$\$
Gas Imaging Technology LLC	1	HQ	Buellton	CA	0
Gas Imaging Technology LLC	1	Manufacturing/Assembly	Solvang	СА	\$
Heath Consultants	1	Services	Sacramento	CA	000 \$\$\$
Hoerbiger	2	Services	Santa Clarita	СА	0000 \$\$\$\$
John Crane	2	Services	Cerritos	CA	0000 \$\$\$\$
John Crane	2	Services	Concord	CA	
Kimray	4,5	Services	Bakersfield	CA	00 \$\$
Leak Finder, Inc Pentair - Valves	1	Services	Auburn	СА	0 \$
& Controls Services Center	3	Services	Corona	CA	00000 \$\$\$\$
Picarro	1	HQ & Manufacturing	Santa Clara	СА	0 \$
Quincy Compressor Direct	2	Services	Dixon	CA	
Quincy Compressor Direct	2	Services	Irvine	CA	0
Quincy Compressor Direct	2	Services	Sacramento	CA	\$\$
Quincy Compressor Direct	2	Services	San Jose	CA	
		Colorado			
Apogee Scientific	1	HQ & Manufacturing	Englewood	СО	0 \$
COMM Engineering USA	1,8	Services	Denver	СО	O \$

					Company Size Total Annual U.S.					
Company					Revenues &					
Name	Technology/Service	Location Description	City	State	Employees					
	Colorado (cont'd)									
Cook										
Compression	1,2	Manufacturing/Assembly	Denver	CO	00					
Cook			Grand		\$					
Compression	1,2	Services	Junction	CO						
Eagle					0					
Burgmann	2	Services	Denver	CO	\$\$					
Flex Energy			Greenwood		0					
Leasing	2	Sales	Village	СО	\$					
FMC			0							
Technologies -										
Completion										
Service	2,4,6	Services	Brighton	CO						
FMC Technologies -										
Completion										
Service	2,4,6	Services	Denver	CO						
FMC										
Technologies -										
Completion		a .		60						
Service FMC	2,4,6	Services	Englewood	CO						
Technologies -										
Completion					00000					
Service	2,4,6	Services	Fort Lupton	CO	\$\$\$\$					
FMC										
Technologies -										
Completion	246	Complete	Grand	60						
Service FMC	2,4,6	Services	Junction	CO						
Technologies -										
Completion			Grand							
Service	2,4,6	Services	Junction	CO						
FMC										
Technologies - Fluid Control	246	Comrises	Duighton	60						
FMC	2,4,6	Services	Brighton	CO						
Technologies -			Grand							
Fluid Control	2,4,6	Services	Junction	CO						
Hy-bon					0					
Engineering					\$\$					
Company	7,8	Services	Evans	CO	ېې					
IPS	7	Services	Evans	CO						
					000					
IPS	7	Services	Denver	CO	\$\$\$\$					
			Grand							
IPS	7	Services	Junction	СО						

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Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Colorado (cont'd)		
					0000
John Crane	2	Services	Golden	СО	\$\$\$\$
Leak Finder,					0
Inc	1	Services	Pueblo	CO	\$
Lufkin Industries	7	Sales	Grand Junction	со	
Lufkin Industries	7	Services	Denver	СО	000 \$\$
Lufkin Industries	7	Services	Parachute	СО	
Multi Products Company - Western Region (Rockies) Sales and Services	7	Services	Rifle	СО	0 \$
Nichols-Given Associates	4	HQ & Manufacturing	Centennial	СО	0 \$
Patriot Artificial Lift, LLC	7	Services	Grand Junction	СО	0
Patriot Artificial Lift, LLC	7	Services	Greeley	CO	\$
PCS Ferguson	7	HQ & Manufacturing	Frederick	со	
PCS Ferguson - Field Office	7	Services	Evans	СО	
PCS Ferguson -	_				OO \$\$
Field Office	7	Services	Fort Lupton	CO	¢¢
PCS Ferguson - Field Office	7	Services	Grand Junction	со	
PCS Ferguson - Field Office	7	Services	Parachute	СО	
Sage					00
Environmental Consulting	1	Services	Denver	CO	\$
TXAM Pumps - field office	5	Services	Rifle	со	O \$
Weatherford - Artificial Lift			Grand		0000 \$\$\$\$\$
Systems	6,7	Services	Junction	CO	<i></i>
Well Master Corporation	7	HQ	Golden	со	0
Well Master Corporation	7	Other	Rifle	СО	\$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Connecticut			
Gardner					0000
Denver	2	Other	Trumbull	СТ	\$\$\$\$
					00000
GE Oil & Gas	2,3,4,5	HQ	Fairfield	СТ	\$\$\$\$
	Г	Delaware	Г	I	
					0000
Hoerbiger	2	Services	New Castle	DE	\$\$\$\$
		Florida	Γ		
Bauer 2	2	Services	Sunrise	FL	00 \$
	2	Services	Sullise	гц	00
Cook Compression	1,2	Services	Ft. Lauderdale	FL	\$
dompression			T L Budder duite	12	0000
Dresser-Rand	2	Services	Atlantic Beach	FL	\$\$\$\$
			Pompano		0000
Hoerbiger	2	HQ & Manufacturing	Beach	FL	\$\$\$\$
Quincy Compressor					
Direct	2	Services	Jacksonville	FL	
Quincy					
Compressor Direct	2	Services	Miami Gardens	FL	0
Quincy	2	501 11005	Gardens	T.L	\$\$
Compressor					
Direct Quincy	2	Services	Orlando	FL	
Compressor					
Direct	2	Services	Tampa	FL	
	T	Georgia	ſ	I	
					0000
John Crane Quincy	2	Services	Norcross	GA	\$\$\$\$
Compressor					0
Direct	2	Services	Covington	GA	\$\$
					0
Tescorp	8	Manufacturing/Assembly	Cartersville	GA	\$
		Iowa		1	
	_				000
AESSEAL	2	Sales	Marion	IA	\$\$
Dresser-Rand	2	Manufacturing/Assembly	Burlington	IA	0000 \$\$\$\$
Emerson		ing/10001101y			
Process					00000
Management - Fisher	3,4,8	Manufacturing/Assembly	Marshalltown	IA	\$\$\$\$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Iowa (cont'd)			
					0000
John Crane	2	Services	Cedar Rapids	IA	\$\$\$\$
		Illinois	1	T	
Grover Corporation	2,5	Sales	Downers Grove	IL	0 \$
Dresser-Rand	2	Services	Naperville	IL	0000 \$\$\$\$
Gardner Denver	2	Manufacturing/Assembly	Quincy	IL	0000
Gardner Denver	2	Sales	Princeton	IL	\$\$\$\$
			Elk Grove		0000 \$\$\$\$
GE Oil & Gas	2,3,4,5	Manufacturing/Assembly	Village	IL	0000
Hoerbiger	2	Services	Joliet	IL	\$\$\$\$
John Crane	2	HQ	Chicago	IL	
John Crane	2	Manufacturing/Assembly	Morton Grove	IL	0000
John Crane	2	Services	Bolingbrook	IL	\$\$\$\$
John Crane	2	Services	Crystal Lake	IL	
Pentair - Valves & Controls					00000
Services Center	3	Services	Bolingbrook	IL	\$\$\$\$
Pump Solutions			Oakbrook		000
Group	2,5	HQ	Terrace	IL	\$\$
Quincy Compressor Direct	2	Services	Addison	IL	
Quincy Compressor Direct	2	Services	East Peoria	IL	0
Quincy Compressor	2	501 11005	Last reoria		\$\$
Direct	2	Services	Rock Island	IL	
Quincy Compressor LLC	2	Manufacturing/Assembly	Quincy	IL	
Sage Environmental	1				00 \$
Consulting		Services Indiana	Chicago	IL	<u> </u>
		mulana		1	00
Cook Compression	1,2	Manufacturing/Assembly	Jeffersonville	IN	00 \$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Indiana (cont'd)			
Cook		,			00
Compression	1,2	Services	La Porte	IN	\$
John Come	2	Coursian a	In diaman dia	INI	0000
John Crane	2	Services	Indianapolis	IN	\$\$\$\$
John Crane	2	Services	New Albany	IN	****
		Kansas			
					0000
Hoerbiger	2	Services	Liberal	KS	\$\$\$\$
IPS - Coiled					000
Tubing	7	Services	Pratt	KS	\$\$\$\$ 0000
John Crane	2	Services	Dorby	KS	\$\$\$\$
John Crane	2	Kentucky	Derby	KS	<i></i> ږېږې
Gardner		Rentucity	[0000
Denver	2	Sales	Mayfield	KY	\$\$\$\$
Multi Products					0
Company -	_				\$
Eastern Region	7	Services Louisiana	Jenkins	KY	
СОММ		LUUISIAIIA			
Engineering					O \$
USA	1,8	HQ	Lafayette	LA	
Cook	1.2	Gundard	Consolar	T A	00 \$
Compression	1,2	Services	Gonzales	LA	Ş
Dresser-Rand	2	Services	Baton Rouge	LA	
			U		0000
Dresser-Rand	2	Services	Jena	LA	\$\$\$\$
					0
EagleBurgmann FMC	2	Services	Baton Rouge	LA	\$\$
Technologies -					
Fluid Control	2,4,6	Services	Bossier City	LA	00000
FMC Technologies -					\$\$\$\$
Fluid Control	2,4,6	Services	Broussard	LA	
Gardner					0000
Denver	2	Services	Shreveport	LA	\$\$\$\$
					0000
Hoerbiger	2	Services	Baton Rouge	LA	\$\$\$\$
IPS - Coiled	_	Compiler of	Arrendi		000
Tubing	7	Services	Arcadia	LA	\$\$\$\$

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Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Louisiana (cont'd)		
IPS - Gulf Coast			[000
Region Office	7	Services	Broussard	LA	\$\$\$\$
					0000
John Crane	2	Services	Baton Rouge	LA	\$\$\$\$
			0		
Kimray	4,5	Services	Houma	LA	00
	,				\$\$
Kimray	4,5	Services	Shreveport	LA	
Lufkin	.,-		Shievepore		
Industries	7	Services	Madisonville	LA	000
Lufkin					\$\$
Industries	7	Services	New Iberia	LA	
muustries	,	50171003	New Iberra		0
Norriseal	4	Services	Broussard	LA	\$
	т	50171003	Dioussaiu		Υ.
PCS Ferguson - Field Office	7	Services	Haynesville	LA	
	1	Services	Haynesvine	LA	00
PCS Ferguson - Field Office	7	Complete	Lafavotta	ТА	\$\$
	/	Services	Lafayette	LA	<u>ر</u> ې
PCS Ferguson -	7	Constant	Characterist	T A	
Field Office Pentair - Valves	/	Services	Shreveport	LA	
& Controls					
Services Center					00000
(Offshore Gulf					\$\$\$\$
of Mexico	2	Constant	Deter Dever	T A	
Services) Sage	3	Services	Baton Rouge	LA	
Environmental					
Consulting	1	Services	Baton Rouge	LA	
Sage					00
Environmental	1	Constant	Laba Charles	T A	\$
Consulting Sage	1	Services	Lake Charles	LA	· ·
Environmental					
Consulting	1	Services	Metarie	LA	
Weatherford -					
Artificial Lift		Marrie (A. 11	During	TA	
Systems Weatherford -	6,7	Manufacturing/Assembly	Broussard	LA	4
Artificial Lift					
Systems	6,7	Manufacturing/Assembly	Scott	LA	0000
Weatherford -	,				\$\$\$\$
Artificial Lift					
Systems	6,7	Sales	Lafayette	LA	
Weatherford - Artificial Lift					
Systems	6,7	Sales	Mandeville	LA	

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Louisiana (cont'd)		
Weatherford - Artificial Lift Systems	6,7	Services	Shreveport	LA	0000 \$\$\$\$
<i>.</i>	· ·	Massachusetts			
A. W. Chesteron Company	2	HQ & Manufacturing	Woburn	MA	0
A. W. Chesteron Company	2	Manufacturing/Assembly	Groveland	MA	\$
Cameron - Valves & Measurement	3,4	Manufacturing/Assembly	Millbury	МА	00000 \$\$\$\$
Foxboro Eckhardt (Invensys	246	110.9 Manufacturing	Forboro	MA	000 \$\$\$
Foxboro) GE Oil & Gas	2,4,6	HQ & Manufacturing Manufacturing/Assembly	Foxboro Avon	MA	00000
GE Oil & Gas	2,3,4,5	Sales	Billerica	MA	\$\$\$\$
Pentair - Valves & Controls Services Center	3	Services	Mansfield	МА	00000 \$\$\$\$
	1 -	Maryland			L
Gardner Denver	2	Sales	Timonium	MD	0000 \$\$\$\$
Kaydon Ring & Seal	2	HQ & Manufacturing	Baltimore	MD	000 \$\$
	Γ	Maine	Γ	1	Γ
AESSEAL	2		Fairfield	ME	000 \$\$
		Michigan		1	
EagleBurgmann	2	Services	Midland	MI	0 \$\$
John Crane Pump Solutions	2	Services	Midland	MI	0000 \$\$\$\$
Group - Blackmer	2,5	HQ & Manufacturing	Grand Rapids	MI	000 \$\$
	I	Minnesota	ſ		Γ
John Crane	2	Services	Bursville	MN	0000 \$\$\$\$
Pentair - U.S. Corporate Office	3	HQ & Manufacturing	Minneapolis	MN	00000 \$\$\$\$
Dresser-Rand	2	Services	Louisiana	МО	0000 \$\$\$\$

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Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Missouri			
		MISSOUIT			00000
Emerson	3,4,8	HQ	St. Louis	мо	\$\$\$\$
Gardner	6,1,6		Bullouis		
Denver	2	Services	Sedalia	МО	0000
Gardner					\$\$\$\$
Denver	2	Services	St. Peters	МО	
					0000
John Crane	2	Services	Florissant	МО	\$\$\$\$
Sage					00
Environmental					\$
Consulting	1	Services	Kirkwood	MO	Ŷ
		Mississippi			
IPS - Coiled	_				000
Tubing	7	Services	Laurel	MS	\$\$\$\$
				140	00
Kimray Weatherford -	4,5	Services	Laurel	MS	\$\$
Artificial Lift					0000
Systems	6,7	Services	Laurel	MS	\$\$\$\$
		Montana			
TXAM Pumps -					0
field office	5	Services	Baker	MT	\$
		North Carolina			
					0
EagleBurgmann	2	Services	Charlotte	NC	\$\$
Quincy					0
Compressor Direct	2	Services	Charlotte	NC	\$\$
Direct	2	North Dakota	Charlotte	NC.	
					0
FlexEnergy	2	Sales	Tiogo	ND	\$
Leasing FMC	2	Sales	Tioga	ND	Ļ
Technologies -					
Completion					
Service	2,4,6	Services	Dickinson	ND	
FMC Technologies -					
Completion					00000
Service	2,4,6	Services	Minot	ND	00000
FMC					\$\$\$\$
Technologies - Completion					
Service	2,4,6	Services	Wiiliston	ND	
FMC	2,1,0				
Technologies -					
Fluid Control	2,4,6	Services	Williston	ND	

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees					
	North Dakota (cont'd)									
Hy-bon					0					
Engineering Company	7,8	Services	Dickenson	ND	\$\$					
IPS - Coiled	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Dichenson		000					
Tubing	7	Services	Dickinson	ND	\$\$\$\$					
Lufkin					000					
Industries	7	Services	Dickinson	ND	\$\$					
TXAM Pumps - field office	5	Services	Dickinson	ND	O \$					
field office	<u> </u>	Nebraska	DICKIIISOII	ND	Ŷ					
					0000					
John Crane	2	Manufacturing/Assembly	Columbus	NE	\$\$\$\$					
		New Hampshire								
					0					
FlexEnergy	2	HQ & Manufacturing	Portsmouth	NH	\$					
FLIR Systems,	1	Manufacturing (Accombly	Nashua	NUL	000 \$\$\$\$					
Inc.	1	Manufacturing/Assembly New Jersey	Nasnua	NH	<u> </u>					
		New Jersey	Logan		0					
EagleBurgmann	2	Services	Logan Township	NJ	\$\$					
			-							
John Crane	2	Services	Somerset	NJ	0000					
					\$\$\$\$					
John Crane Pentair - Valves	2	Services	Swedesboro	NJ						
& Controls					00000					
Services Center	3	Services	Bridgeport	NJ	\$\$\$\$					
		New Mexico	1							
Engineered		110	Provide t	ND	O \$					
Concepts LLC	8	HQ	Farmington	NM	\$ 0					
Flogistix, LP	8	Sales	Bloomfield	NM	\$\$					
FMC	<u>_</u>									
Technologies -	2,4,6	Services	Hobbs	NM	00000					
FMC					\$\$\$\$					
Technologies -	2,4,6	Services	Farmington	NM						
Free on t -		Comrises	Formation of	NTN Ø	O \$					
Fracmaster Hy-bon	6,7	Services	Farmington	NM						
Engineering					O \$\$					
Company	7,8	Services	Artesia	NM						

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		New Mexico (cont'	• • •		
IPS -		new Mexico (conc			
Optimization & Plunger Lift	7	Services	Bloomfield	NM	000 \$\$\$\$
Lufkin Industries	7	Services	Bloomfield	NM	000 \$\$
Patriot Artificial Lift, LLC	7	Services	Farmington	NM	0 \$
PCS Ferguson - Field Office	7	Services	Farmington	NM	00 \$\$
Weatherford - Artificial Lift Systems	6,7	Services	Farmington	NM	0000 \$\$\$\$\$
Well Master Corporation	7	Sales	Bloomfield	NM	0 \$
		Nevada			
		neruuu			00000
GE Oil & Gas	2,3,4,5	Sales	Minden	NV	\$\$\$\$
Quincy Compressor Direct	2	Services	Reno	NV	0 \$\$
		New York		<u> </u>	I
Dresser-Rand	2	Manufacturing/Assembly	Olean	NY	0000
Dresser-Rand	2	Manufacturing/Assembly	Painted Post	NY	\$\$\$\$
Dresser-Rand	2	Manufacturing/Assembly	Wellsville	NY	
John Crane	2	Services	Seneca Falls	NY	0000
John Crane	2	Services	Tonawanda	NY	\$\$\$\$
	-	Ohio			
Ariel Corporation	2	HQ & Manufacturing	Mount Vernon	ОН	000 \$\$
Dearing Compressor and Pump Co.	2	HQ	Youngstown	ОН	0
Dearing Compressor					\$\$
and Pump Co.	2	Sales	Twinsburg	ОН	
Dresser-Rand	2	Services	Hamilton	ОН	0000 \$\$\$\$
EagleBurgmann	2	Services	Cincinnati	ОН	0 \$\$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Ohio (cont'd)			
Emerson				[00000
Climate					00000 \$\$\$\$
Technologies	3,4,8	Sales	Sidney	OH	
Gardner					0000
Denver	2	Sales	Westlake	OH	\$\$\$\$
					0000
Hoerbiger	2	Manufacturing/Assembly	Girard	ОН	\$\$\$\$
Hy-bon					0
Engineering Company	7,8	Services	Belpre	ОН	\$\$
Sompany	7,0		Deipre	011	0000
John Crane	2	Services	Blue Ash	ОН	\$\$\$\$
,	2	501 11003		011	0
Leak Finder, Inc	1	HQ	Hudson	ОН	\$
	1	nų	nuuson	ОП	0
Multi Products	-	UO 9 Manufastania a	Millanahaana	011	\$
Company Talah Talah Isa	7	HQ & Manufacturing	Millersburg	OH	ې ب
Tech Tool Inc.	7	HQ & Manufacturing	Millersburg	OH	
		Oklahoma			
Circo Energy -					000
KF Valves	3	Manufacturing/Assembly	Oklahoma City	ОК	\$\$\$
Cook					
Compression	1,2	Services	Oklahoma City	ОК	00
Cook					\$
Compression	1,2	Services	Tulsa	ОК	
Dresser-Rand	2	Services	Kiefer	ОК	
					0000
Dresser-Rand	2	Services	Tulsa	ОК	\$\$\$\$
Engineered Concepts LLC					
(Heath					0
Technologies,					\$
LLC)	8	Manufacturing/Assembly	Claremore	ОК	
Enovation					00
Controls LLC	4	HQ & Manufacturing	Tulsa	ОК	\$
Exterran					0000
Holdings	8	Manufacturing/Assembly	Broken Arrow	ОК	\$\$\$\$
					0
Flogistix, LP	8	HQ & Manufacturing	Oklahoma City	ОК	\$\$
FMC					
Technologies -					
Completion	246	Somicos	Vulcon	OK	00000
Service FMC	2,4,6	Services	Yukon	ОК	\$\$\$\$
Technologies -					
Fluid Control	2,4,6	Services	Oklahoma City	ОК	

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Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees				
	Oklahoma (cont'd)								
Gardner Denver	2	Sales	Tulsa	ОК	0000				
Gardner Denver	2	Services	Oklahoma City	ОК	\$\$\$\$				
GE Oil & Gas	2,3,4,5	Manufacturing/Assembly	Oklahoma City	ОК	00000 \$\$\$\$				
GE Oil & Gas	2,3,4,5	Manufacturing/Assembly	Shawnee	ОК					
Hoerbiger	2	Services	Oklahoma City	ОК	0000 \$\$\$\$				
Hy-bon Engineering Company	7,8	Services	Oklahoma City	ОК	0 \$\$				
IPS - Coiled Tubing	7	Services	Elk City	ОК					
IPS - Coiled Tubing	7	Services	McAlester	ОК	000				
IPS - Mid-Con Region Office	7	Services	Yukon	ОК	\$\$\$\$				
IPS - Optimization & Plunger Lift	7	Services	El Reno	ОК					
John Crane	2	Manufacturing/Assembly	Tulsa	ОК	0000 \$\$\$\$				
Kimray	4,5	HQ & Manufacturing	Oklahoma City	ОК	00 \$\$				
Lufkin Industries	7	Services	Mustang	ОК	000				
Lufkin Industries	7	Services	Oklahoma City	ОК	\$\$				
Mclean Plunger Lift Inc.	7	HQ	Woodward	ОК	0 \$				
Patriot Artificial Lift, LLC	7	Services	Oklahoma City	ОК	0 \$				
PCS Ferguson - Field Office	7	Services	Oklahoma City	ОК					
PCS Ferguson - Field Office	7	Services	Stigler	ОК	00 \$\$				
PCS Ferguson - Field Office	7	Services	Woodward	ОК					
Tenaris	7	Sales	Oklahoma City	ОК	00000 \$\$\$\$				
Tescorp	8	HQ & Manufacturing	Tulsa	ОК	0 \$				

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Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees					
	Oklahoma (cont'd)									
TVAM Duman a			-,							
TXAM Pumps - field office	5	Services	El Reno	ОК	0					
		501 11003	Li Keno	OK	\$					
TXAM Pumps - field office	5	Services	McAlester	ОК	Ŷ					
Weatherford -	5	Services	MCAlester	UK						
Artificial Lift										
Systems	6,7	Sales	Oklahoma City	ОК						
Weatherford -	,			-						
Artificial Lift										
Systems	6,7	Sales	Tulsa	ОК						
Weatherford -					0000					
Artificial Lift					\$\$\$\$\$					
Systems Weatherford -	6,7	Services	Oklahoma City	ОК	****					
Weatherford - Artificial Lift										
Systems	6,7	Services	Woodward	ОК						
Weatherford -	0,7		woodward	OK						
Artificial Lift										
Systems	6,7	Services	Woodward	ОК						
WellMark					0					
Company, LLC	2	HQ & Manufacturing	Oklahoma City	ОК	\$					
Whirlwind				-						
Methane					0					
Recovery					\$					
Systems	8	HQ & Manufacturing	Edmond	ОК						
		Oregon								
Enovation		[00					
Controls LLC	4	Sales	Grants Pass	OR	\$					
		Sules	dianto i uso	on	000					
FLIR Systems, Inc.	1	HQ	Wilsonville	OR	\$\$\$\$					
IIIC.	1	ng	WIISOIIVIIIE	UK	0000					
		G		0.0	\$\$\$\$					
John Crane	2	Services	Portland	OR	\$\$\$\$					
		Pennsylvania								
Ametek	4	HQ & Manufacturing	Berwyn	PA						
					00000					
Ametek	4	Manufacturing/Assembly	Feasterville	PA	\$\$\$\$					
Ametek	4	Manufacturing/Assembly	Horsham	РА						
			New		0					
Bacharach	1	HQ & Manufacturing	Kensington	РА	\$					
Dearing	-	v		·-						
Compressor					O ¢¢					
and Pump Co.	2	Sales	Erie	PA	\$\$					

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees				
Pennsylvania (cont'd)									
Dresser-Rand	2	Services	Horsham	PA	0000 \$\$\$\$				
FLSmidth	8	Manufacturing/Assembly	Manheim	PA	00000				
FLSmidth - FMC	8	HQ	Bethlehem	РА	\$\$\$				
Technologies - Completion Service FMC	2,4,6	Services	Canonsburg	РА	00000				
FMC Technologies - Fluid Control FMC	2,4,6	Services	Blairsville	РА	\$\$\$\$				
FMC Technologies - Fluid Control	2,4,6	Services	Muncy	PA					
Gardner Denver - Nash	2	Manufacturing/Assembly	Bentleyville	PA	0000				
Gardner Denver - Pumps	2	Sales	Altoona	РА	\$\$\$\$				
Heath Consultants	1	Services	Greensburg	РА	000				
Heath Consultants	1	Services	Monongahela	РА	\$\$\$				
IPS - Coiled Tubing	7	Services	Smithton	РА					
IPS - Coiled Tubing IPS -	7	Services	Williamsport	PA	000 \$\$\$\$				
Pennsylvania Sales & Support	7	Services	Pittsburgh	РА					
John Crane	2	Services	Pittsburgh	PA	0000 \$\$\$\$				
Kimray	4,5	Services	Indiana	РА	00 \$\$				
Milton Roy Multi Products	5	HQ & Manufacturing	Ivyland	РА	00 \$\$				
Company - Eastern Region (Applalachians) Sales and					0 \$				
Services Patriot	7	Services	Indiana	РА	0				
Artificial Lift, LLC	7	Services	Pittsburgh	PA	\$				

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		·			
	1	Pennsylvania (cont		1	ſ
PCS Ferguson -					
Field Office	7	Services	Coraopolis	PA	00
PCS Ferguson -					\$\$
Field Office	7	Services	Williamsport	PA	
Pump Solutions Group -					
Neptune (TM)					000
Chemical Pump					\$\$
Company	2,5	HQ & Manufacturing	North Wales	PA	
Sage					
Environmental					
Consulting	1	Services	Harrison City	PA	00
Sage					\$
Environmental Consulting	1	Services	West Chester	РА	
Consulting	1	Services	west chester	FA	00000
T	7	Calaa	Dittal	DA	\$\$\$\$
Tenaris	/	Sales	Pittsburgh	PA	
TXAM Pumps -					0
field office	5	Services	Montoursville	PA	\$
Weatherford - Artificial Lift					
Systems	6,7	Sales	Canonsburg	РА	0000
Weatherford -		bules	dunonoburg		\$\$\$\$
Artificial Lift					****
Systems	6,7	Services	Punxsutawney	PA	
		Rhode Island			
					0000
John Crane	2	Services	Warwick	RI	\$\$\$\$
		South Carolina			
Quincy					0
Compressor					\$\$
Direct	2	Services	Greenville	SC	ډ <i></i>
		South Dakota		-	
TXAM Pumps -					0
field office	5	Services	Lead	SD	\$
		Tennessee			
AESSEAL	2	HQ & Manufacturing	Rockford	TN	000
1100111	2	ng a manalacturing	nochioru	111	\$\$
AECCEAL	2	Salas	Vingenert	TN	γĻ
AESSEAL	2	Sales	Kingsport	TN	
Cook			17 11		00
Compression	1,2	Services	Knoxville	TN	\$
Heath					000
Consultants	1	Services	Nashville	TN	\$\$\$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Texas			
Cameron	3,4	HQ	Houston	ТХ	
Cameron - Compression Systems	3,4	Sales	Houston	ТХ	
Cameron - Drilling & Production			nouston		00000 \$\$\$\$
Systems	3,4	Sales	Houston	ТХ	
Cameron - Valves & Measurement	3,4	Sales	Houston	ТХ	
	,				000
Circor Energy,	3	HQ	Houston	ТХ	\$\$\$
COMM Engineering USA	1,8	Services	Houston	ТХ	0 \$
Cook Compression	1,2	HQ	Houston	ТХ	
Cook Compression	1,2	Manufacturing/Assembly	Odessa	ТХ	00
Cook Compression	1,2	Services	Tyler	ТХ	\$
Cook Compression	1,2	Services	Van Vleck	ТХ	
Dresser-Rand	2	HQ	Houston	ТХ	
Dresser-Rand	2	Manufacturing/Assembly	Houston	ТХ	
Dresser-Rand	2	Services	Houston	ТХ	0000 \$\$\$\$
Dresser-Rand	2	Services	Houston	ТХ	
Dresser-Rand	2	Services	Odessa	ТХ	
EagleBurgmann	2	HQ & Manufacturing	Houston	ТХ	
EagleBurgmann	2	Services	Clute	ТХ	0 \$\$
EagleBurgmann Emerson	2	Services	Pasadena	ТХ	
Process Management - Bristol	3,4,8	Sales	Houston	TX	00000 \$\$\$\$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Texas (cont'd)			
Enovation					00
Controls LLC	4	Manufacturing/Assembly	Rosenberg	TX	\$
Epic Well Service LLC	7	HQ	Fort Worth	ТХ	\$
Exterran Holdings	8	HQ	Houston	TX	0000
Exterran Holdings	8	Manufacturing/Assembly	Columbus	TX	\$\$\$\$
FlexEnergy	2	Sales	Houston	ТХ	O \$
					0
Flogistix, LP	8	Manufacturing/Assembly	Pampa	TX	\$\$
Flowserve Corporation	2	HQ	Irving	ТХ	00000 \$\$\$\$
FMC		···· X			
Technologies	2,4,6	HQ	Houston	TX	
FMC Technologies - Fluid Control	2,4,6	Manufacturing/Assembly	Stephenville	TX	
FMC Technologies - Fluid Control	2,4,6	Services	Alice	TX	
FMC Technologies -					00000
Fluid Control	2,4,6	Services	Bryan	ТХ	\$\$\$\$
FMC Technologies - Fluid Control	2,4,6	Services	Longview	TX	
FMC Technologies - Fluid Control	2,4,6	Services	Odessa	TX	
FMC	2,7,0		ouessa		
Technologies - Fluid Control	2,4,6	Services	Weatherford	ТХ	
					0
Fracmaster	6,7	HQ	Houston	TX	\$
Gardner Denver	2	Sales	Houston	ТХ	
Gardner Denver - Pumps	2	Manufacturing/Assembly	Odessa	TX	0000 \$\$\$\$
Gardner Denver - Pumps	2	Services	Fort Worth	TX	
GE Oil & Gas	2,3,4,5	Manufacturing/Assembly	Houston	TX	00000
GE Oil & Gas	2,3,4,5	Services	Deer Park	ТХ	\$\$\$\$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees					
	Texas (cont'd)									
Grover Corporation	2	Manufacturing/Assembly	Richland Hills	ТХ	0 \$					
Heath Consultants	1	HQ	Houston	TX	-					
Heath Consultants	1	Services	Houston	ТХ	000 \$\$\$					
Heath Consultants	1	Services	Houston	TX						
Hoerbiger	2	Manufacturing/Assembly	Garland	TX	_					
Hoerbiger	2	Manufacturing/Assembly	Houston	ТХ	0000					
Hoerbiger	2	Services	Houston	ТХ	\$\$\$\$					
Hoerbiger	2	Services	La Porte	ТХ	-					
Hoerbiger Hy-bon	2	Services	Odessa	TX						
Engineering Company	7,8	HQ & Manufacturing	Midland	ТХ						
Hy-bon Engineering Company	7,8	Services	San Antonio	TX	O \$\$					
Hy-bon Engineering Company	7,8	Services	Weatherford	TX						
Integrated Production Service (IPS)	7	HQ	Houston	ТХ	000 \$\$\$\$					
IPS - Coiled Tubing	7	Services	Denton	TX						
IPS - Coiled Tubing	7	Services	Longview	TX						
IPS - Coiled Tubing	7	Services	Odessa	TX	_					
IPS - Coiled Tubing	7	Services	Victoria	TX	000 \$\$\$\$					
IPS - East Texas Sales & Services	7	Services	Kilgore	ТХ						
IPS - Manufacturing & Admin	7	Manufacturing/Assembly	Waller	ТХ						
IPS - North Region Office	7	Services	Weatherford	ТХ						

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Texas (cont'd)			
IPS - South Region Office	7	Services	San Antonio	ТХ	
IPS - South Texas Sales & Services	7	Services	Pleasonton	TX	
IPS - West Texas Sales & Services	7	Services	Ozona	TX	
John Crane	2	Manufacturing/Assembly	Big Spring	ТХ	_
John Crane	2	Manufacturing/Assembly	Pharr	ТХ	
John Crane	2	Services	Beaumont	TX	
John Crane	2	Services	Corpus Christi	TX	-
John Crane	2	Services	Houston	TX	0000
John Crane	2	Services	Midland	TX	\$\$\$\$
John Crane John Crane	2	Services Services	Odessa Oyster Creek	TX TX	
John Crane	2	Services	Pasadena	TX	
John Crane	2	Services	Sugar Land	ТХ	
John Crane	2	Services	Tyler	ТХ	
Kimray	4,5	Services	Conroe	ТХ	00
Kimray	4,5	Services	Corpus Christi	ТХ	\$\$
Kimray	4,5	Services	Kilgore	ТХ	
Leak Finder, Inc	1	Services	Houston	ТХ	0 \$
Leak Surveys, Inc	1	HQ	Early	ТХ	0 \$
Lufkin Industries	7	HQ	Lufkin	TX	000
Lufkin Industries	7	Manufacturing/Assembly	Houston	ТХ	\$\$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Texas (cont'd)			
Lufkin Industries	7	Services	Bryan	ТХ	
Lufkin Industries	7	Services	Freer	ТХ	
Lufkin Industries	7	Services	Kilgore	ТХ	000
Lufkin Industries	7	Services	Odessa	ТХ	\$\$
Lufkin Industries	7	Services	San Angelo	TX	
Lufkin Industries	7	Services	Victoria	TX	
Multi Products Company - Houston Regional Sales					0 \$
and Marketing	7	Sales	Houston	TX	0
MXROS	7	HQ & Manufacturing	Mineral Wells	ТХ	\$
National Oilwell Varco	7	HQ & Manufacturing	Houston	ТХ	
National Oilwell Varco	7	Manufacturing/Assembly	Anderson	ТХ	
National Oilwell Varco	7	Manufacturing/Assembly	Broken Arrow	ТХ	
National Oilwell Varco	7	Manufacturing/Assembly	Bryan	TX	
National Oilwell Varco	7	Manufacturing/Assembly	Conroe	ТХ	
National Oilwell Varco	7	Manufacturing/Assembly	Englewood	ТХ	00000
National Oilwell Varco	7	Manufacturing/Assembly	Fort Worth	ТХ	\$\$\$\$
National Oilwell Varco	7	Manufacturing/Assembly	Houston	ТХ	
National Oilwell Varco	7	Sales	China Grove	TX	
National Oilwell Varco	7	Sales	Houston	ТХ	
National Oilwell Varco	7	Sales	Houston	ТХ	
National Oilwell Varco	7	Services	San Antonio	ТХ	

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Texas (cont'd)			
				1	0
Norriseal	4	HQ & Manufacturing	Houston	ТХ	\$
Patriot	4	ng & Manufacturing	Houston	1	Ŷ
Artificial Lift,			College		
LLC	7	HQ	Station	ΤХ	
Patriot					
Artificial Lift,	_			mv	
LLC Patriot	7	Manufacturing/Assembly	Houston	TX	
Artificial Lift,					
LLC	7	Services	Aledo	ТХ	
Patriot					
Artificial Lift,					
LLC	7	Services	Beeville	TX	0
Patriot					\$
Artificial Lift, LLC	7	Services	Buffalo	ТХ	
Patriot	1	Services	Dullalo	1	
Artificial Lift,			Carrizo		
LLC	7	Services	Springs	ТΧ	
Patriot					
Artificial Lift,	_	a .	171	mv	
LLC Patriot	7	Services	Kilgore	TX	
Artificial Lift,					
LLC	7	Services	Sonora	ΤХ	
PCS Ferguson -					
Field Office	7	Services	Bridgeport	ΤХ	
PCS Ferguson -					
Field Office	7	Services	Buffalo	ТХ	
			Buildio		
PCS Ferguson - Field Office	7	Services	Cleburne	ТХ	
	,	501 11003	Ciebuille	17	
PCS Ferguson - Field Office	7	Services	Freer	ТХ	
	1	301 11005	FIEEI	1	
PCS Ferguson -	7	Sorrigos	Houston	TV	00
Field Office	/	Services	Houston	TX	\$\$
PCS Ferguson -	_	Germine	Var O'	TTV .	ŞŞ
Field Office	7	Services	Karnes City	TX	
PCS Ferguson -					
Field Office	7	Services	Odessa	TX	
PCS Ferguson -					
Field Office	7	Services	Perryton	TX	
PCS Ferguson -					
Field Office	7	Services	San Angelo	ΤХ	
PCS Ferguson -					
Field Office	7	Services	Sonora	ΤХ	

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Texas (cont'd)			
PCS Ferguson -					
Field Office	7	Services	Tyler	ΤХ	00
PCS Ferguson - Field Office	7	Services	Weatherford	TX	\$\$
Pedcor	7	HQ & Manufacturing	Tomball	ТХ	O \$
Pentair - Valves					
& Controls					
Services Center Pentair - Valves	3	Services	Port Arthur	ТХ	
& Controls					00000
Services Center	3	Services	Stafford	TX	\$\$\$\$
Pentair - Valves & Controls Services Center					
(Main)	3	Services	Pasadena	ТХ	
Petrogas Environmental					0 \$
Systems	8	HQ & Manufacturing	Angleton	TX	
Production Lift Systems	7	HQ & Manufacturing	Midland	ТХ	0 \$
Quincy Compressor					
Direct	2	Services	Corpus Christi	ΤХ	
Quincy					
Compressor					
Direct	2	Services	Dallas	TX	
Quincy Compressor Direct	2	Services	Fort Worth	ТХ	
Quincy					
Compressor					
Direct Quincy	2	Services	Houston	TX	
Compressor					0
Direct	2	Services	Oyster Creek	ΤХ	\$\$
Quincy					
Compressor					
Direct	2	Services	Port Arthur	TX	-
Quincy Compressor					
Direct	2	Services	Schertz	ТХ	
Quincy					1
Compressor					
Direct	2	Services	Tyler	TX	4
Quincy Compressor					
Direct	2	Services	Waco	ТХ	
					0
Rebellion Photonics	1	HQ & Manufacturing	Houston	ТХ	\$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Texas (cont'd)			
Sage					
Environmental Consulting	1	HQ	Austin	ТХ	
Sage Environmental Consulting	1	Services	Beaumont	ТХ	00
Sage Environmental Consulting	1	Services	Cedar Park	ТХ	\$
Sage Environmental Consulting	1	Services	Houston	ТХ	
Solar Injection Systems, Inc.	5	HQ & Manufacturing	Odessa	ТХ	0 \$
Stewart & Stevenson	7	HQ & Manufacturing	Houston	TX	
Stewart & Stevenson	7	Services	Edmond	TX	
Stewart & Stevenson	7	Services	Houston	TX	
Stewart & Stevenson	7	Services	Killeen	TX	000
Stewart & Stevenson	7	Services	Mills	TX	\$\$\$\$
Stewart & Stevenson	7	Services	Odessa	TX	
Stewart & Stevenson	7	Services	Victoria	ТХ	
Stewart & Stevenson	7	Services	Williston	ТХ	
Tenaris	7	HQ	Houston	TX	00000
Tenaris	7	Services	Houston	TX	\$\$\$\$
TXAM Pumps	5	HQ & Manufacturing	Houston	TX	
TXAM Pumps - field office	5	Services	Asherton	TX	
TXAM Pumps - field office	5	Services	Corpus Christi	TX	0 \$
TXAM Pumps - field office	5	Services	Corpus Christi	ТХ	
TXAM Pumps - field office	5	Services	Fort Worth	ТХ	

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Texas (cont'd)			
TXAM Pumps -					
field office	5	Services	Karnes City TX		0
TXAM Pumps - field office	5	Services	Pampa	TX	\$
VisionMonitor Software	1	HQ	Houston	ТХ	0 \$
Weatherford -			11040001		
Artificial Lift Systems	6,7	НQ	Houston	TX	
Weatherford -					
Artificial Lift					
Systems	6,7	Sales	Addison	TX	
Weatherford - Artificial Lift					
Systems	6,7	Sales	San Antonio	ТХ	
Weatherford -	0,7	Suics	Suirmitonio		
Artificial Lift					
Systems	6,7	Services	Houston	ΤХ	
Weatherford -					
Artificial Lift					
Systems	6,7	Services	Longview	ТХ	
Weatherford -					
Artificial Lift		Counting of	T	τīv	
Systems Weatherford -	6,7	Services	Longview	TX	
Artificial Lift					
Systems	6,7	Services	McAllen	ΤХ	0000
Weatherford -			Profilien		\$\$\$\$\$
Artificial Lift					$\gamma \gamma \gamma \gamma \gamma$
Systems	6,7	Services	Midland	ΤХ	
Weatherford -					
Artificial Lift					
Systems	6,7	Services	Midland	ΤХ	
Weatherford -					
Artificial Lift		Comisso	North Kilgono	τv	
Systems Weatherford -	6,7	Services	North Kilgore	TX	4
Artificial Lift					
Systems	6,7	Services	Odessa	ΤХ	
Weatherford -			0 40004		1
Artificial Lift					
Systems	6,7	Services	Perryton	ΤХ	
Weatherford -					
Artificial Lift				1	
Systems	6,7	Services	San Antonio	TX	4
Weatherford -					
Artificial Lift	67	Sorricos	Victoria	TV	
Systems	6,7	Services	Victoria	TX	
		Utah		1	
			North Salt		0000
Dresser-Rand	2	Services	Lake City	UT	\$\$\$\$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Utah (cont'd)			
FMC					00000
Technologies -					\$\$\$\$
Fluid Control	2,4,6	Services	Vernal	UT	
Unananan	2	UO 9 Manufacturing	Undo Doule	UT	0 \$
Hycomp IPS -	2	HQ & Manufacturing	Hyde Park	UT	ڔ
Optimization & Plunger Lift	7	Services	Roosevelt	UT	000
IPS - Utah Sales					\$\$\$\$
& Services	7	Services	Vernal	UT	
			North Salt		0000
John Crane	2	Services	Lake City	UT	\$\$\$\$
Patriot					0
Artificial Lift, LLC	7	Services	Vernal	UT	\$
PCS Ferguson -			, or mar	01	00
Field Office	7	Services	Vernal	UT	\$\$
Weatherford -					0000
Artificial Lift	C 7	G		L IT	\$\$\$\$\$
Systems	6,7	Services Virginia	Roosevelt	UT	
		virginia	l .	1	00
Bauer 2	2	HQ & Manufacturing	Norfolk	VA	\$
Dauer Z	2	ng & Manuacturing	NOTIOIR	VA	Ý
Dresser-Rand	2	Manufacturing/Assembly	Salem	VA	
					0000
Dresser-Rand	2	Services	Chesapeake	VA	\$\$\$\$
					0000
John Crane	2	Services	Richmond	VA	\$\$\$\$
Quincy Compressor					0
Direct	2	Services	Richmond	VA	\$\$
Weatherford -					0000
Artificial Lift	67	Color	Elleriour	17.4	\$\$\$\$\$
Systems	6,7	Sales Washington	Elkview	VA	
		washington	1		000
AESSEAL	2	Sales	Longview	WA	\$\$
AESSEAL	Ζ	Sales	Longview	WA	0000
Dresser-Rand	2	Services	Seattle	WA	\$\$\$\$
Gardner					0000
Denver	2	Sales	Vancouver	WA	\$\$\$\$
Pentair - Valves					00000
& Controls	`	Sorrigos	Everett	147 4	\$\$\$\$
Services Center	3	Services	Everett	WA	0
Pergam Technical	1	1	1	1	0

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Wisconsin			
Emerson					
Climate Technologies (Vilter)	3,4,8	Manufacturing/Assembly	Cudahy	WI	00000 \$\$\$\$
Gardner	- / / -				0000
Denver	2	HQ	Milwaukee	WI	\$\$\$\$
Grover					0
Corporation	2	HQ & Manufacturing	Milwaukee	WI	\$
					0000
John Crane	2	Manufacturing/Assembly	Grafton	WI	\$\$\$\$
Pentair - Flow					00000
Technologies Main Office	3	Manufacturing/Assembly	Delavan	WI	\$\$\$\$
		Wyoming	Donayan		
		wyoning		1	0
Flogistix, LP	8	Manufacturing/Assembly	Gillette	WY	\$\$
FMC	0	Manufacturing/Assembly	diffette	VV I	Y Y
Technologies -					
Completion					
Service	2,4,6	Services	Casper	WY	
FMC Technologies -					00000
Completion					\$\$\$\$
Service	2,4,6	Services	Evanston	WY	
FMC					
Technologies -	246	Counting	De els Coorder es	14/37	
Fluid Control	2,4,6	Services	Rock Springs	WY	0000
Heenhigen	2	Comisso	Do als Cautin ao	14/37	0000 \$\$\$\$
Hoerbiger	2	Services	Rock Springs	WY	γγγγ
IPS - Coiled	7	Comrigoo	Dock Springe		000
Tubing	/	Services	Rock Springs	WY	\$\$\$\$
IPS - Wyoming Sales & Support	7	Services	Pinedale	WY	ŶŶŶŶ
	/	Services	Filleuale	VV I	000
Lufkin Industries	7	Services	Pinedale	WY	\$\$
Multi Products	/	Jervices	Filleuale	VV I	ÇÇ
Company -					0
Western Region					O \$
(Rockies) Sales	_				Ç
and Services Patriot	7	Services	Kemmerer	WY	
Artificial Lift,					
LLC	7	Services	Casper	WY	0
Patriot					\$
Artificial Lift,	-	Germine	Direct 1	14737	
LLC	7	Services	Pinedale	WY	
PCS Ferguson -					00
Field Office	7	Services	Gillette	WY	\$\$

Company Name	Technology/Service	Location Description	City	State	Company Size Total Annual U.S. Revenues & Employees
		Wyoming (cont'd)		
PCS Ferguson - Field Office	7	Services	Rock Springs	WY	00 \$\$
Sage Environmental Consulting	1	Services	Laramie	WY	00 \$
TXAM Pumps - field office	5	Services	Gillette	WY	0 \$
Weatherford - Artificial Lift Systems	6,7	Sales	Gillette	WY	
Weatherford - Artificial Lift Systems	6,7	Sales	Rock Springs	WY	0000
Weatherford - Artificial Lift Systems	6,7	Services	Gillette	WY	\$\$\$\$
Weatherford - Artificial Lift Systems	6,7	Services	Riverton	WY	

Appendix 2:	Full set	of firm-leve	l data,	by technology
			,	

US Millions		Employees	
<\$38.5	\$	1-500	0
\$38.6-\$500	\$\$	501-1000	00
\$501-\$1,000	\$\$\$	1001-5,000	000
\$1,001-\$10,000	\$\$\$\$	5,001-10,000	0000
\$10,000+	\$\$\$\$\$	10,001+	00000

Company Name	U.S. Headquarters* and Relevant U.S. Employee Locations		Company Size Total Annual U.S. Revenues & Employees
Leak D	etection Technologi	es & Servic	es
	Leak Detection Techno	ologies	
Apogee Scientific	Englewood*	СО	0
	Wilsonville*	OR	\$
FLIR Systems, Inc.	Goleta	CA	\$\$\$\$
The systems, me.	Nashua	NH	$\psi\psi\psi\psi$
	Buellton*	CA	0
Gas Imaging Technology LLC	Solvang	CA	\$
Heath Consultants (see Leak Detection	Services)	•	
Pergam Technical Service	Renton*	WA	0 \$
Picarro	Santa Clara	CA	0 \$
Rebellion Photonics	Houston*	ТХ	0 \$
	Leak Detection Serv	vices	
COMM Engineering USA (see Vapor Red			
	Houston*	TX	000
	Tucson	AZ	\$\$
	Sacramento	CA	
Heath Consultants	Greensburg	PA	
	Monongahela Nashville	PA TN	
	Houston	TX	
	Houston	TX	
	Hudson*	OH	0
	Auburn	CA	\$
Leak Finder, Inc.	Pueblo	CO	
	Houston	TX	

Company Name	U.S. Headquarte and Relevant U		Company Size Total Annual U.S.
	Employee Locati	ons	Revenues & Employees
	Leak Detection Services		
	Early*	TX	0 \$
	Denver	CO	\$
	Chicago	IL	
	Baton Rouge	LA	
	Lake Charles	LA	
	Metarie	LA	
Leak Surveys, Inc.	Kirkwood	MO	
	Harrison City	PA	
	West Chester	PA]
	Beaumont	ΤХ]
	Cedar Park	ΤХ]
	Houston	TX	
	Laramie	WY	
Whirlwind Methane Recovery Systems	(see Vapor Recovery Units)		
	Seals		
	Rockford*	TN	000
	Los Alamitos	CA	\$\$
AESSEAL	Marion	IA	
AESSEAL	Fairfield	ME	
	Kingsport	TN	
	Longview	WA	
Ariel Corporation	Mount Vernon*	ОН	000 \$\$
	Norfolk*	VA	00
Bauer Compressors	Livermore	CA	\$
Dauer compressors	Yorba Linda	CA	
	Sunrise	FL	
	Houston*	TX	00
	Santa Fe Springs	CA	\$
	Denver	CO	
	Grand Junction	CO	
	Ft. Lauderdale	FL	
	Jeffersonville	IN	
Cook Compression	La Porte	IN	
	Gonzales	LA	
	Oklahoma City	OK	
	Tulsa	OK	
	Knoxville	TN	
	Odessa	TX	
	Tyler	TX	
	Van Vleck	TX	
	Youngstown*	OH	0
Dearing Compressor and Pump Co.	Twinsburg	OH	\$\$
	Erie	PA	

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	U.S. Headquart	Company Size	
Company Name	and Relevant U.S.		Total Annual U.S.
	Employee Locat	ions	Revenues & Employees
	Employee Locat	.10115	
	Seals		
	Houston*	TX	0000
	Kenai	AK	\$\$\$\$
	Chula Vista	CA	
	Concord	CA	
	Rancho Domingo	CA	
	Atlantic Beach	FL	
	Burlington	IA	
	Naperville	IL	
	Baton Rouge	LA	
	Jena	LA	
	Louisiana	MO	
	Olean	NY	
Presser-Rand	Painted Post	NY	
1 esser - Kanu	Wellsville	NY	
	Hamilton	OH	
	Kiefer	OK	
	Tulsa	OK	
	Horsham	PA	
	Houston	ΤХ	
	Houston	TX	
	Houston	ΤХ	
	Odessa	TX	
	North Salt Lake City	UT	
	Chesapeake	VA	
	Salem	VA	
	Seattle	WA	
	Houston*	TX	O (US
	Benicia	CA	\$\$ (US
	Denver	CO	
	Baton Rouge	LA	
agleBurgmann	Midland	MI	
	Charlotte	NC	
	Logan Township	NJ	
	Cincinnati	OH	
	Clute	TX	
	Pasadena	TX	
	Portsmouth*	NH	
	Irvine	CA	
FlexEnergy	Mission Viejo	CA	
	Greenwood Village	CO	
	Tioga	ND	
	Houston	TX	-
lowserve Corporation	Irving*	ТХ	00000

	U.S. Headquarter	~*	Compony Sizo
			Company Size
Company Name	and Relevant U.S		Total Annual U.S.
	Employee Locatio	nc	Revenues & Employees
	Employee Locatio	115	Revenues & Employees
	Seals (cont'd)		
	Milwaukee*	WI	0000
	Trussville	AL	\$\$\$\$
	Trumbull	СТ	
	Princeton	IL	
	Quincy	IL	
	Mayfield	KY	
	Shreveport	LA	
	Timonium	MD	
	Sedalia	MO	
Gardner Denver	St. Peters	MO	
	Westlake	OH	
	Oklahoma City	ОК	
	Tulsa	ОК	
	Altoona	PA	
	Bentleyville	PA	
	Fort Worth	ΤХ	
	Houston	ΤХ	
	Odessa	ΤХ	
	Vancouver	WA	
Grover Corporation	Milwaukee*	WI	0
	Richland Hills	ΤХ	\$
	Pompano Beach*	FL	0000
	Santa Clarita	CA	\$\$\$\$
	New Castle	DE	
	Deerfield Beach	FL	
	Joliet	IL	
	Liberal	KS	
	Baton Rouge	LA	
Hoerbiger	Girard	OH	
	Oklahoma City	ОК	
	Garland	ΤХ	
	Houston	ΤХ	
	Houston	TX	
	La Porte	TX	
	Odessa	TX	
	Rock Springs	WY	
Нусотр	Hyde Park*	UT	0 \$
	Chicago*	IL	0000
	Anchorage	АК	\$\$\$\$
John Grana	Decatur	AL	
John Crane	Mobile	AL	
	Phoenix	AZ	
	Cerritos	CA	

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Company Name	U.S. Headquarters* and Relevant U.S. Employee Locations		Company Size Total Annual U.S. Revenues & Employees
	Seals (cont'd)		
	Concord	CA	0000
	Golden	CO	\$\$\$\$
	Norcross	GA	ው ው ው ው ው ው ው ው ው ው ው ው ው ው ው ው ው ው ው
	Cedar Rapids	IA	
	Bolingbrook	IL	
	Crystal Lake	IL	
	Morton Grove	IL	
	Indianapolis	IN	
	New Albany	IN	
	Derby	KS	
	Baton Rouge	LA	
	Midland	MI	
	Bursville	MN	
	Florissant	MO	
	Columbus	NE	
	Somerset	NJ	
	Swedesboro	NJ	
	Seneca Falls	NY	
	Tonawanda	NY	
John Crane (cont'd)	Blue Ash	OH	
	Tulsa	OK	
	Portland	OR	
	Pittsburgh	PA	
	Warwick	RI	
	Beaumont	TX	
	Big Spring	TX	
	Corpus Christi	TX	
	Houston	TX	
	Midland	TX	
		TX	
	Odessa		
	Oyster Creek	TX	
	Pasadena	TX	
	Pharr	TX	
	Sugar Land	TX	
	Tyler	TX	
	North Salt Lake City	UT	
	Richmond	VA	
	Grafton	WI	
Kaydon Ring & Seal	Baltimore*	MD	000 \$\$
	Bay Minette*	AL	0
	Dixon	CA	\$\$
Quincy Compressor LLC	Irvine	CA	· · · · ·
• • • • • • • • • • • • • • • • • • •	Sacramento	CA	
	San Jose	CA	
	Sall JUSE	LΑ	

Company Name	U.S. Headquarters* and Relevant U.S. Employee Locations		Company Size Total Annual U.S. Revenues & Employees
	Seals (cont'd)		
	Jacksonville	FL	0
	Miami Gardens	FL	\$\$
	Orlando	FL	$\psi\psi$
	Tampa	FL	
	Covington	GA	
	Addison	IL	
	East Peoria	IL	
	Quincy	IL	
	Rock Island	IL	
	Charlotte	NC	
	Reno	NV	
Quincy Compressor LLC (cont'd)	Greenville	SC	
	Corpus Christi	TX	
	Dallas	TX	
	Fort Worth	TX	
	Houston	TX	
	Oyster Creek	TX	
	Port Arthur	TX	
	Schertz	TX	
	Tyler	TX	
	Waco	TX	
	Richmond	VA	
WellMark Company, LLC (see Pneumatic		٧A	
wennark company, LEC (see 1 neumatic	Low-emissions Valves		
	Houston*	TX	00000
	Millbury	MA	\$\$\$\$
Cameron	Houston	TX	ሳሳሳሳ
Gumer On	Houston	TX	
	Houston	TX	
	Houston*	TX	000
Circor Energy	Oklahoma City	OK	\$\$\$
Emerson (see Pneumatic Controllers)	Silutionia orty		ψψψ
FMC Technologies (see Pneumatic Control	ollers)		
GE (see Pneumatic Controllers)	7		
		101	00000
	Minneapolis*	MN	00000
	Minneapolis* Anchorage	MN AK	\$\$\$\$
		-	
	Anchorage	АК	
	Anchorage Corona Bolingbrook	AK CA	
Pentair	Anchorage Corona	AK CA IL	
	Anchorage Corona Bolingbrook Baton Rouge	AK CA IL LA	
	Anchorage Corona Bolingbrook Baton Rouge Mansfield	AK CA IL LA MA	
	Anchorage Corona Bolingbrook Baton Rouge Mansfield Bridgeport	AK CA IL LA MA NJ	

Company Name	U.S. Headquarters* and Relevant U.S. Employee Locations		Company Size Total Annual U.S. Revenues & Employees
	Low-emissions Valves		
Pentair (cont'd)	Everett	WA	00000
Tenun (concu)	Delavan	WI	\$\$\$\$
	Pneumatic Controllers	-	
	Berwyn*	PA	00000
Ametek	Feasterville	PA	\$\$\$\$
	Horsham	PA	
Cameron (see Low-emissions Valves)	1		
	St. Louis*	MO	00000
Emerson	Marshalltown	IA	\$\$\$\$
	Sidney	OH	
	Houston	ΤХ	
	Tulsa*	OK	00
Enovation Controls LLC	Grants Pass	OR	\$
	Rosenberg	ΤХ	
	Houston*	ΤX	00000
	DeadHorse	AK	\$\$\$\$
	Kenai	AK	
	Bakersfield	CA	
	Brighton	CO	
	Brighton	CO	
	Denver	CO	
	Englewood	CO	
	Fort Lupton	CO	
	Grand Junction	CO	
	Grand Junction	CO	
	Grand Junction	CO	
	Bossier City	LA	
	Broussard	LA	
	Dickinson	ND	
FMC Technologies	Minot	ND	
	Wiiliston Williston	ND	
		ND	
	Farmington Hobbs	NM NM	
	Oklahoma City	OK	
	Yukon	OK	
	Blairsville	PA	
	Canonsburg	PA	
	Muncy	PA	
	Alice	TX	
	Bryan	TX	
	Longview	TX	
	Odessa	TX	
	Stephenville	TX	
	Weatherford	TX	

Company Name	U.S. Headquarters* and Relevant U.S. Employee Locations		Company Size Total Annual U.S. Revenues & Employees
Phe	umatic Controllers (00000
	Vernal	UT	00000
FMC Technologies (cont'd)	Casper	WY	\$\$\$\$
The reenhologies (concu)	Evanston	WY	
	Rock Springs	WY	
Foxboro Eckhardt (Invensys Foxboro)	Foxboro	MA	000 \$\$\$\$
	Fairfield*	СТ	00000
	Elk Grove Village	IL	\$\$\$\$
	Billerica	MA	ሳሳታሳ
	Minden		
GE		NV	
	Oklahoma City	OK	
	Shawnee	OK	
	Deer Park	ΤХ	
	Houston	TX	
	Oklahoma City*	ОК	00
	Bakersfield	CA	\$\$
	Houma	LA	
	Shreveport	LA	
Kimray	Laurel	MS	
	Indiana	PA	
	Conroe	TX	
	Corpus Christi	TX	
	Kilgore	TX	
	Kligule	17	0
Nichols-Given Associates	Centennial*	CO	\$
Norriseal	Houston*	TX	0
Norriseur	Broussard	LA	\$
WellMark Company, LLC	Oklahoma City*	ОК	O \$
	Pumps		
GE (see Pneumatic Controllers)			
Kimray (see Pneumatic Controllers)			
Milton Roy	Ivyland*	РА	00 \$\$
Pump Solutions Group	Oakbrook Terrace*	IL	000 \$\$\$
Pump Solutions Group - Blackmer	Grand Rapids*	MI	00 \$\$
Pump Solutions Group - Neptune	North Wales*	РА	0 \$
Solar Injection Systems, Inc.	Odessa*	ТХ	\$ 0 \$

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	U.S. Headquarters* and Relevant U.S.		Company Size
Company Name			Total Annual U.S.
	Employee Locatio	ns	Revenues & Employees
	Pumps	Т	
	Houston*	TX	0
	Guy	AR	\$
	Rifle Baker	CO MT	
	Dickinson	ND	
	El Reno	OK	
	McAlester	OK	
TVAM Decessor	Montoursville	PA	
TXAM Pumps	Lead	SD	
	Asherton	ΤХ	
	Corpus Christi	ΤХ	
	Corpus Christi	ΤХ	
	Fort Worth	ΤX	
	Karnes City	ΤХ	
	Pampa	TX	
	Gillette	WY	
	luced Emissions Complet	ions	
FMC Technologies (see Pneumatic Contr	Houston*	TX	0
Fracmaster	Quitman	AR	\$
Tacinaster	Farmington	NM	Ψ
	Houston*	TX	0000
	Anchorage	AK	\$\$\$\$
	Grand Junction	CO	
	Lafayette	LA	
	Mandeville	LA	
	Scott	LA	
	Shreveport	LA	
	Laurel	MS	
	Farmington	NM	
	Oklahoma City	OK	
Weatherford	Oklahoma City Tulsa	OK OK	
weatherford	Woodward	OK	
	Woodward	OK	
	Canonsburg	PA	
		PA	
	Punxsutawney Addison	PA TX	
	Punxsutawney		
	Punxsutawney Addison Houston Longview	TX TX TX	
	Punxsutawney Addison Houston Longview Longview	TX TX TX TX	
	PunxsutawneyAddisonHoustonLongviewLongviewMcAllen	TX TX TX TX TX TX	
	Punxsutawney Addison Houston Longview Longview	TX TX TX TX	

Company Name	U.S. Headquarter and Relevant U.S Employee Locatic	S.	Company Size Total Annual U.S. Revenues & Employees		
Reduce	d Emissions Completions	(cont	'd)		
	North Kilgore	TX	0000		
	Odessa	ΤХ	\$\$\$\$		
	Perryton	TX			
	San Antonio	TX			
	San Antonio	TX			
Weatherford (cont'd)	Victoria	TX			
weather for a (cont a)	Roosevelt	UT			
	Elkview	VA			
	Gillette	WY			
	Gillette	WY			
	Riverton	WY			
	Rock Springs	WY			
Plunger Lifts					
Epic Well Service LLC	Fort Worth*	ΤХ	0 \$		
Hy-bon Engineering Company (see Vapo					
	Houston*	ΤХ	000		
	Damascus	AR	\$\$\$\$		
	Paris	AR			
	Denver	CO			
	Evans	CO			
	Grand Junction	CO			
	Pratt	KS			
	Arcadia	LA			
	Broussard	LA			
	Laurel	MS			
	Dickinson	ND			
	Bloomfield	NM			
	El Reno	OK			
Integrated Dreduction Corrige (IDC)	Elk City	OK			
Integrated Production Service (IPS)	McAlester Yukon	OK OK			
	Pittsburgh	PA			
	Smithton	PA			
	Williamsport	PA			
	Denton	TX	·		
	Kilgore	TX	1		
	Longview	TX	1		
	Odessa	TX	1		
	Ozona	TX	1		
	Pleasonton	TX	1		
	San Antonio	TX	1		
	Victoria	TX	1		
	Waller	TX	1		
	Weatherford	ΤХ			

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Company Name	U.S. Headquarters* and Relevant U.S. Employee Locations		Company Size Total Annual U.S. Revenues & Employees
	Plunger Lifts (cont'd)		
	Roosevelt	UT	000
Integrated Production Service (IPS)	Vernal	UT	\$\$\$\$
(cont'd)	Pinedale	WY	
	Rock Springs	WY	
	Lufkin*	ΤХ	000
	Denver	CO	\$\$
	Grand Junction	CO	
	Parachute	CO	
	Madisonville	LA	
	New Iberia	LA	
	Dickinson	ND	
	Bloomfield	NM	
Lufkin Industries (acquired by GE Oil	Mustang	OK	
& Gas)	Oklahoma City	ОК	
	Bryan	TX	
	Freer	TX	
	Houston	TX	
	Kilgore	TX	
	Odessa	TX	
	San Angelo	TX	
	Victoria	TX	
	Pinedale	WY	
Mclean Plunger Lift Inc.	Woodward*	OK	0 \$
	Millersburg*	OH	0
	Rifle	CO	\$
Multi Products Company	Jenkins	KY	
The four of the second s	Indiana	PA	
	Houston	TX	
	Kemmerer	WY	
	College Station*	TX	0
	Conway	AR	\$
	Grand Junction	CO	
	Greeley	CO	
	Farmington	NM OK	
	Oklahoma City	PA	
Patriot Artificial Lift, LLC	Pittsburgh Aledo	PA TX	
I AU IVE AI UIICIAI LIIE, LLE	Beeville	TX	
	Buffalo	TX	
	Carrizo Springs	TX	
	Houston	TX	
	Kilgore	TX	
		TX	
	Sonora		1

Company Name	U.S. Headquar and Relevant Employee Loca	U.S.	Company Size Total Annual U.S. Revenues & Employees
	Plunger Lifts (cont'	d)	
Detriet Artificial Lift LLC (cont/d)	Casper	WY	0
Patriot Artificial Lift, LLC (cont'd)	Pinedale	WY	\$
	Frederick*	CO	00
	Conway	AR	\$\$
	Evans	CO	
	Fort Lupton	CO	
	Grand Junction	CO	
	Parachute	CO	
	Haynesville	LA	
	Lafayette	LA	
	Shreveport	LA	
	Farmington	NM	
	Oklahoma City	OK	
	Stigler	OK	
	Woodward	OK	
	Coraopolis	PA	
		PA PA	
PCS Ferguson	Williamsport	TX	
	Bridgeport		
	Buffalo	TX	
	Cleburne	TX	
	Freer	TX	
	Houston	TX	
	Karnes City	ΤХ	
	Odessa	ТХ	
	Perryton	TX	
	San Angelo	ТХ	
	Sonora	TX	
	Tyler	ΤХ	
	Weatherford	ТХ	
	Vernal	UT	
	Gillette	WY	
	Rock Springs	WY	
Production Lift Systems	Midland*	ТХ	0 \$
Tech Tool Inc.	Millersburg*	ОН	0 \$
Weatherford (see Reduced Emissions (
	Golden*	CO	0
Well Master Corporation	Rifle	CO	\$
	Bloomfield	NM	
	Velocity Tubing		
BST Lift Systems	Ventura*	CA	0 \$

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Company Name	U.S. Headqua and Relevant Employee Loc	t U.S. ations	Company Size Total Annual U.S. Revenues & Employees
	Velocity Tubing (con	nt aj	0
MXROS	Mineral Wells*	TX	\$
	Houston*	TX	۰ ۵00000
	Anderson	TX	\$\$\$\$
	Broken Arrow	TX	
	Bryan	ТХ	
	China Grove	TX	1
	Conroe	TX	1
National Oilwell Varco	Englewood	TX	1
	Fort Worth	TX	
	Houston	TX	
	Houston	TX	
	Houston	TX	
	San Antonio	ТХ	
Pedcor	Tomball*	TX	0 \$
	Houston*	TX	000
	Edmond	TX	\$\$\$\$
	Houston	TX	
	Killeen	TX	
Stewart & Stevenson	Mills	TX	
	Odessa	TX	
	Victoria	ΤХ	
	Williston	ТХ	
	Houston*	TX	00000
	Oklahoma City	ОК	\$\$\$\$
Tenaris	Pittsburgh	PA	1
	Houston	TX	
	Vapor Recovery Ur		
	Lafayette*	LA	0
COMM Engineering USA	Denver	CO	\$
_	Houston	TX]
Emerson (see Pneumatic Controller	s)		
Engineered Concepts LLC	Farmington*	NM	0
	Claremore	OK	\$
	Houston*	TX	0000
Exterran Holdings	Broken Arrow	OK	\$\$\$\$
	Columbus	ТХ	
	Bethlehem	PA	
FL Smidth	Manheim*	PA	00000
	Mannenn	IA	\$\$\$

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Company Name	U.S. Headquarter and Relevant U. Employee Locatio	S.	Company Size Total Annual U.S. Revenues & Employees
Vaj	por Recovery Units (con	ťd)	
Flogistix, LP Hy-bon Engineering Company	Oklahoma City* Bloomfield Pampa Gillette Midland* Evans Dickenson Artesia Belpre Oklahoma City San Antonio	OKNMTXWYTXCONDNMOHOKTX	0 \$\$ 0 \$\$
Petrogas Environmental Systems	Weatherford Angleton*	TX TX	0 \$
Tescorp	Tulsa* Cartersville	OK GA	0 \$
Whirlwind Methane Recovery Systems	Edmond*	ОК	0 \$

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