

## New York and New Jersey MDHV Fleet Workshop

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*Note: This agenda is subject to change. A final version will be circulated in advance of the event.*

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### **Introduction: Overview of Medium/Heavy Duty Electrification in New York and New Jersey (15 minutes)**

*Speakers:*

9:30 am – 9:45 am **Mary Barber**, Director, State Affairs (NY, NJ)  
**Mike Roeth**, Executive Director, North American Council for Freight Efficiency  
**James di Filippo**, Senior Policy Analyst, Atlas Public Policy

This introduction will cover the state of electrification and the characteristics of fleets in New York and New Jersey. Speakers will dive into the medium- and heavy-duty policy and regulatory landscape, the processes for establishing utility regulatory programs, and progress to meet charging needs in both states.

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### **Panel 1: The Road to Electrification- How Fleets Prepare to Use Electric Trucks and Buses (45 minutes)**

9:45 am – 10:30 am *Moderator:* **Ben Mandel**, Senior Director, CALSTART

This panel will assess the technological readiness of fleets, how fleets determine their charging strategies, power reliability and security, and the operational impacts of electrification.

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10:30 am – 10:45 am *Break (15 minutes)*

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### **Panel 2: Interactions Between Fleets and Utilities (1.5 hours)**

10:45 am – 12:15 pm *Moderator:* **Aravind Kailas**, Advanced Technology Policy Director, Volvo  
Fleets will discuss charging site selection logistics, site planning and design, as well as issues with hosting capacity. Fleets will also discuss navigating the regulatory process and highlight areas of needed support.

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12:15 pm -12:30 pm Break (15 minutes)

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**Panel 3: The Cost to Electrify (1.5 hours)**

12:30 pm – 2:00 pm Moderator: **Phil Jones**, Executive Director, Alliance for Transportation Electrification

Fleets in this session will discuss the cost of electrification, from financing the chargers to managing the operational costs.

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**Closing Remarks (15 minutes)**

2:00 pm – 2:15 pm

*Speaker:*

**Mary Barber**, Director, State Affairs (NY, NJ)

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