

FINANCIAL OVERVIEW

Environmental Defense Fund’s work entails a lasting commitment to preserve natural systems on which life and livelihoods depend. We must maintain the financial strength needed to fund this long-term effort.

EDF continued to grow during fiscal 2014, as total operating expenses reached \$134 million, an 11% increase over fiscal 2013. Support and revenue of \$152 million in fiscal 2014 showed significant fundraising strength. Although the total was similar to fiscal 2013, that prior year included a single foundation gift providing \$70 million of new multiyear funding. (Nonprofit accounting principles require us to record income in the year funds are raised, not in the year designated for use.)

In fiscal 2014, non-foundation funding increased 44%, with more than half of total support and revenue coming from individual contributions and membership.

Program spending in fiscal 2014 was 84% of total expenditures. Development represented 7% of expenses, while management and administration was 6%. Membership and new member acquisition totaled 3%.

Over the past four years, EDF’s net assets have grown more than 50% to \$212 million, providing a strong financial foundation as we embark on the ambitious goals of Blueprint 2020, our strategic plan for the next five years.

We are thankful for your support and realize that as more donors recognize EDF’s innovative program work, we have an ongoing responsibility to steward your investment well, while delivering strong results for the environment and human health.

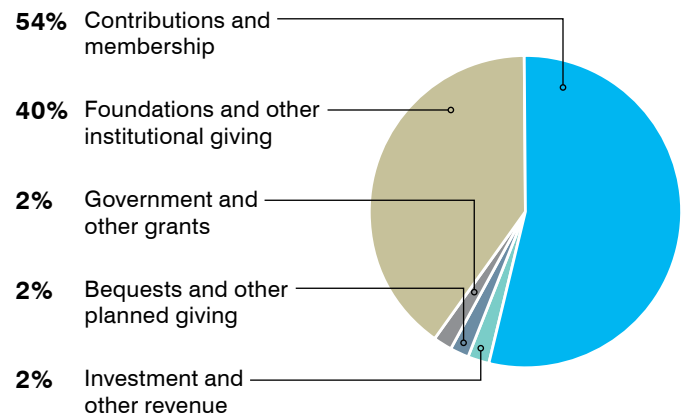
Cynthia Hallenbeck
Chief Financial Officer

Total program and supporting services expenses

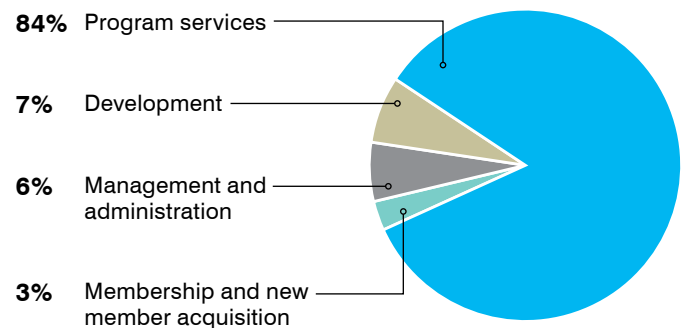
In millions of dollars

2011	2012	2013	2014
93	105	120	134

Sources of support and revenue



Expenses



STATEMENT OF ACTIVITIES

YEAR ENDED SEPTEMBER 30	UNRESTRICTED	RESTRICTED	TOTAL 2014	TOTAL 2013
OPERATING SUPPORT AND REVENUE				
Support:				
Contributions and membership	\$ 19,509,552	\$ 61,894,005	\$ 81,403,557	\$ 53,251,365
Foundations and other institutional giving	2,593,625	58,380,468	60,974,093	90,118,102
Government and other grants	75,664	3,281,057	3,356,721	3,934,539
Bequests and other planned giving	3,360,690	–	3,360,690	3,226,392
Total support	25,539,531	123,555,530	149,095,061	150,530,398
Revenue:				
Investment income allocated for operations	2,232,321	245,216	2,477,537	2,283,394
Fees, royalties and other income	670,794	–	670,794	736,037
Total revenue	2,903,115	245,216	3,148,331	3,019,431
Net assets released from restrictions	108,553,162	(108,553,162)	–	–
Total support and revenue	136,995,808	15,247,584	152,243,392	153,549,829
EXPENSES				
Program services:				
Climate & Energy	60,419,668	–	60,419,668	47,094,107
Oceans	21,190,430	–	21,190,430	21,070,263
Ecosystems	18,941,562	–	18,941,562	18,981,854
Health	5,937,427	–	5,937,427	7,266,384
Education	5,381,835	–	5,381,835	4,880,117
Membership activities	1,061,942	–	1,061,942	1,935,892
Total program services	112,932,864	–	112,932,864	101,228,617
Supporting services:				
Management and administration	8,296,709	–	8,296,709	7,419,937
New member acquisition	509,583	–	509,583	375,856
Fundraising:				
Membership	2,466,492	–	2,466,492	2,670,468
Development	9,791,106	–	9,791,106	8,802,754
Total supporting services	21,063,890	–	21,063,890	19,269,015
Total operating expenses	133,996,754	–	133,996,754	120,497,632
Change in net assets from operations	2,999,054	15,247,584	18,246,638	33,052,197
Other expenses, net of contributions and other income	(64,563)	13,368	(51,195)	92,501
Investment results, net of allocation to operations	(46,376)	1,246,334	1,199,958	2,402,593
Change in net assets	2,888,115	16,507,286	19,395,401	35,547,291
Net assets, beginning of year	44,470,352	147,661,446	192,131,798	156,584,507
Net assets, end of year	\$ 47,358,467	\$164,168,732	\$211,527,199	\$192,131,798

This statement of activities represents the consolidated activities of Environmental Defense Fund, Incorporated, EDF Action and California Fisheries Fund, Inc. Copies of the complete audited financial statements are available upon request or at edf.org/audit.